

ENHANCE.  
ENRICH.  
EMPOWER.

# gondwana LLC

Ecological Defense Microservices

IoT, Platform Analytics, & Modeling to Protect Coral Reefs

#HackinSAS 2021 – [Track: Data for Good]



**gondwana** [gond-wah-nuh] (landmass) *noun*  
an ancient supercontinent that broke up into Africa,  
South America, Australia, Antarctica, India, and Arabia.

## OUR MISSION

We empower our conservation customers with technology and data-driven tools - ensuring fast, accurate, & actionable insights, and safer and more effective ecological protection efforts.

## OUR VISION

Protected environments that are more secure and more open, with improved biodiversity, for the benefit of society at-large.



**ENHANCE.  
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## OUR CUSTOMERS

Smaller scale global conservation programs that need assistance in developing, implementing, and deploying intelligent, accurate, & secure prediction tools as countermeasures to protect biodiversity.

## OUR PARTNERS

Counter Wildlife Trafficking Institute (CWTI) (2019)  
Maryville University (2019)  
Conservation X Labs (2020)  
SAS (2021)



**MARYVILLE**  
UNIVERSITY



**CWTI**  
COUNTERING WILDLIFE  
TRAFFICKING INSTITUTE

**CONSERVATION X LABS**

## HOW? – TECHNIQUES (2019)

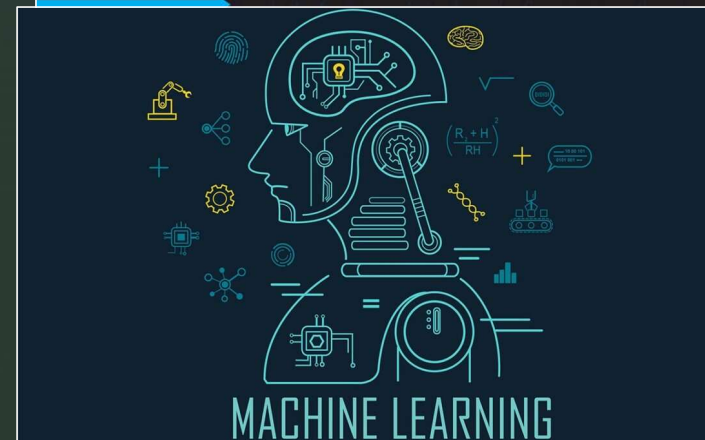
### TECHNOLOGY

- Custom Data Curation
- Applied Data Science
- Modern AI/ML/Infosec
- Precision by Design

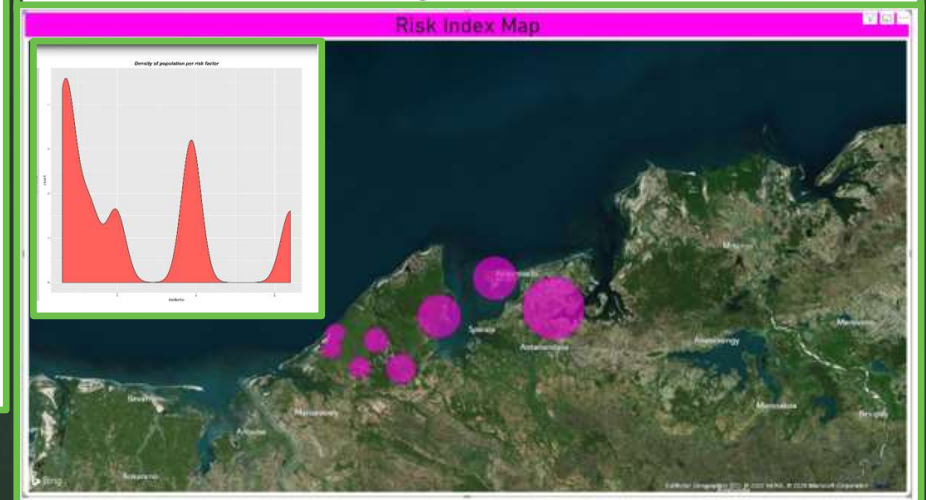
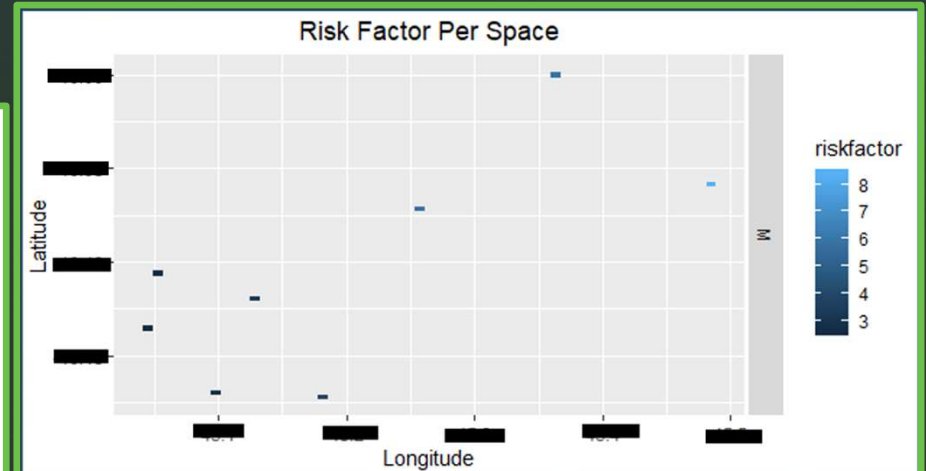
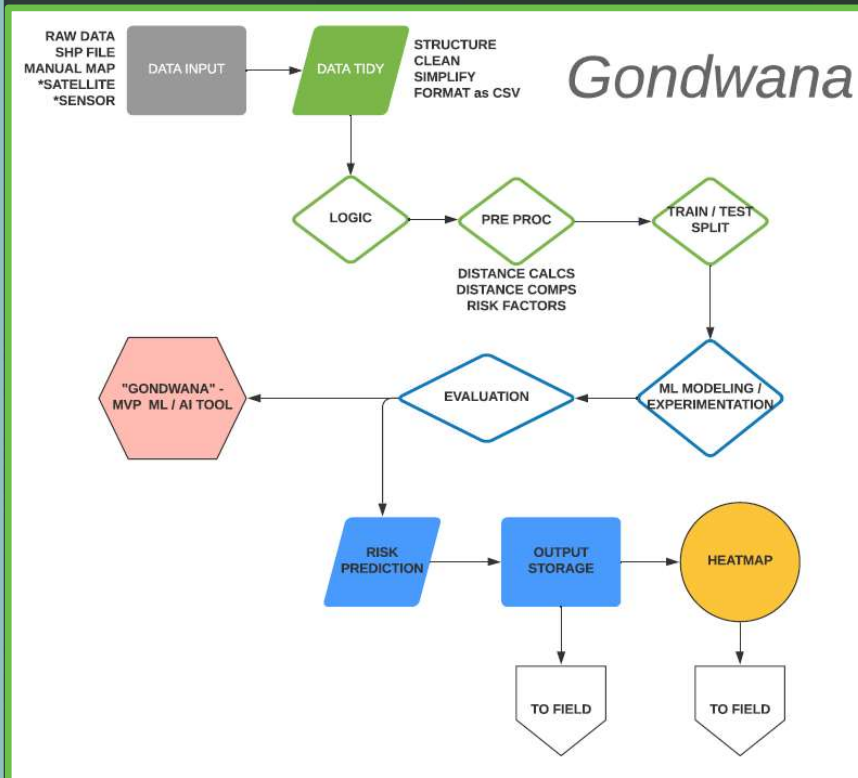
### BUSINESS

- Multi-Domain Partners
- Discovery Obsession
- Business Canvassing
- Start Small, Scale Smart

The Unstoppable  
Convergence Between  
**Physical and  
Cybersecurity**



# GONDWANA 2020 – SMALL SCALE / TAILOR MADE !



## #HackinSAS 2021 - WHY CORAL REEFS?

### PROBLEM / OPPORTUNITY

- Coral reef *[disease / destruction]* is increasing at an alarming rate.
- A variety of factors contribute to this:
  - climate change, human activity, unknowns
- Reef health factors are *[known / measurable]*:
  - light, temperature, salinity, sedimentation

*IoT, Data Analytics, & Modeling can help conservationists more effectively protect, maintain, & restore coral reef health !*

### THE PAINS

- Sparse and varied data
- Limitations in actionable information
- Unknown accuracies in risk identification
- Time-delay with protection efforts
- Rapid changes in environment



## REQUIREMENTS – ECOSYSTEM + PLATFORM THINKING

### SCALABILITY

- Sensitivity / Specificity
- Quality / Control
- Speed
- Interoperability
- Reproducibility
- Customer Confidence

### SAS ANALYTICS PLATFORM

- Efficient Data Planning
- Intelligent Decisions
- Quicker Insights / Outcomes
- Multi-model/tool integration
- Reliable + Robust !!!
- Scalable + Fast !!!

## WHAT? – METHODS (2021)

### DATA FUSION

- IoT Sensor(s) (Data Stream)
- Climatology (Open Source)
- Trends (Historical / Global)

### DATA CURATION

- Format / Prepare
- Structure / Control
- Merge
- Validate



### ANALYZE / MODEL / REPEAT

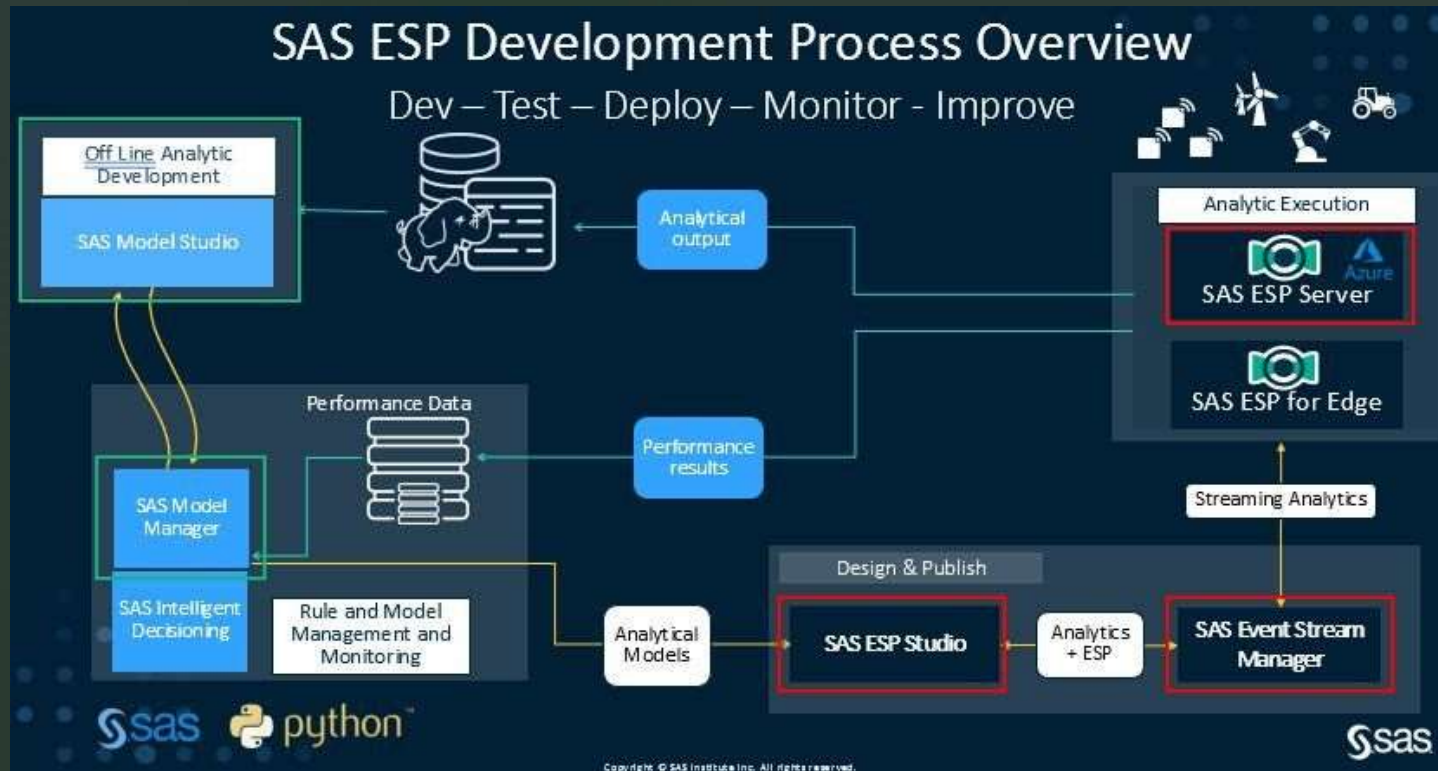
- Model
- Detect (Anomaly)
- Profile (Risk vs. Normal)
- Alert (Early Warning/Alarm)

**Retrain / Iterate / Improve !  
Precision / Quality !!**

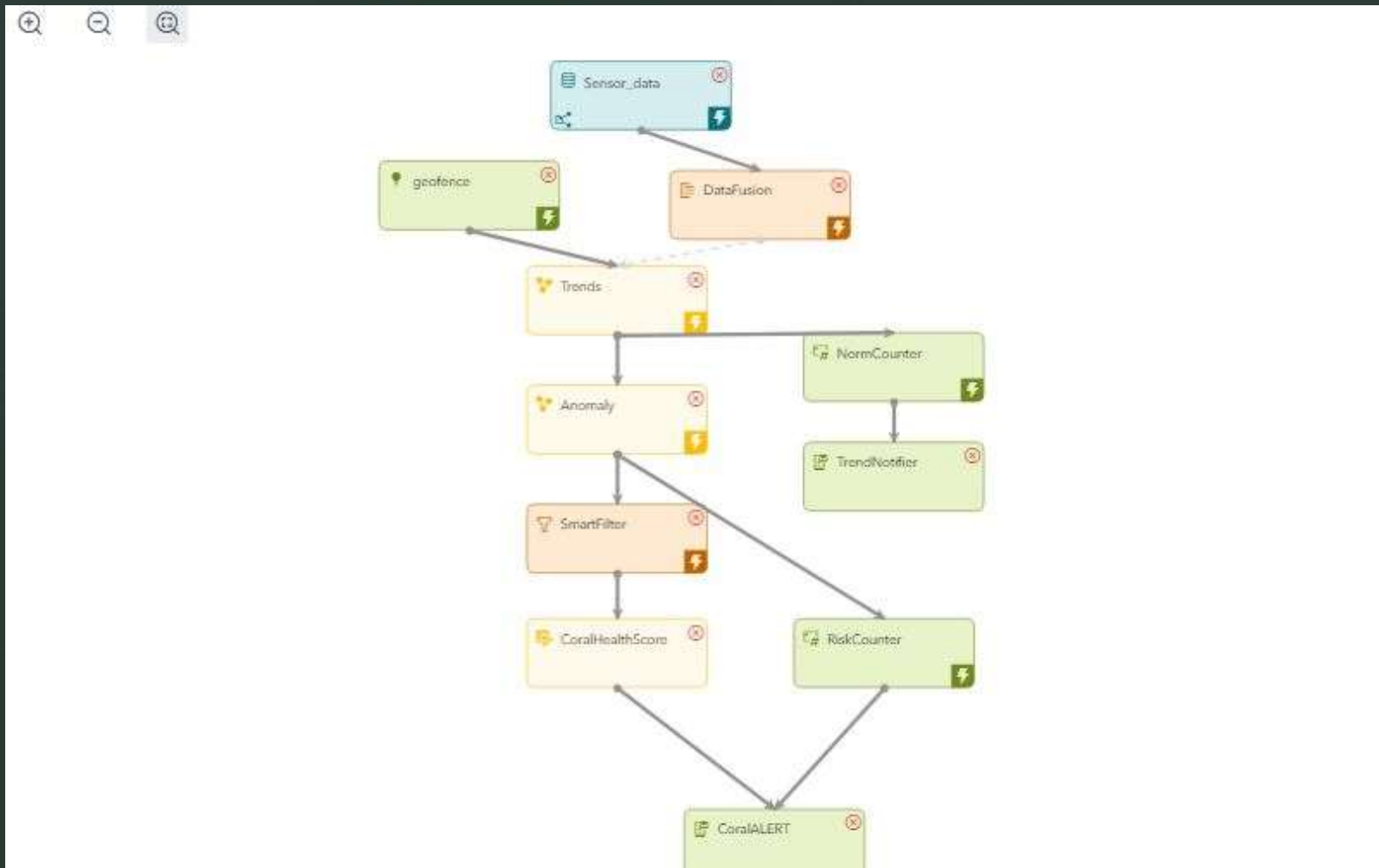




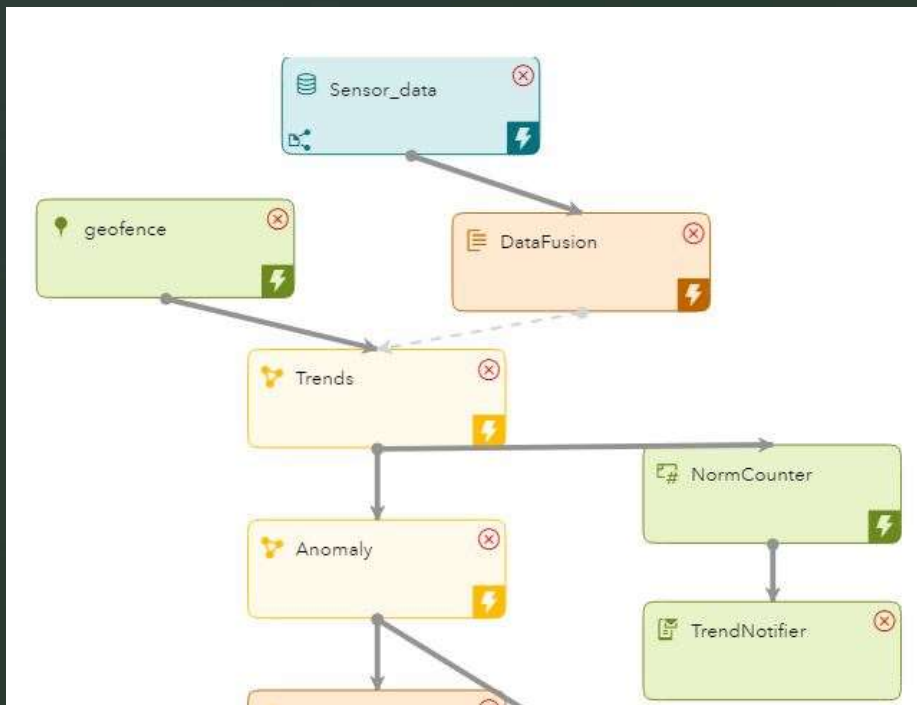
# GONDWANA 2021 – PLATFORM THINKING / SCALABLE !!



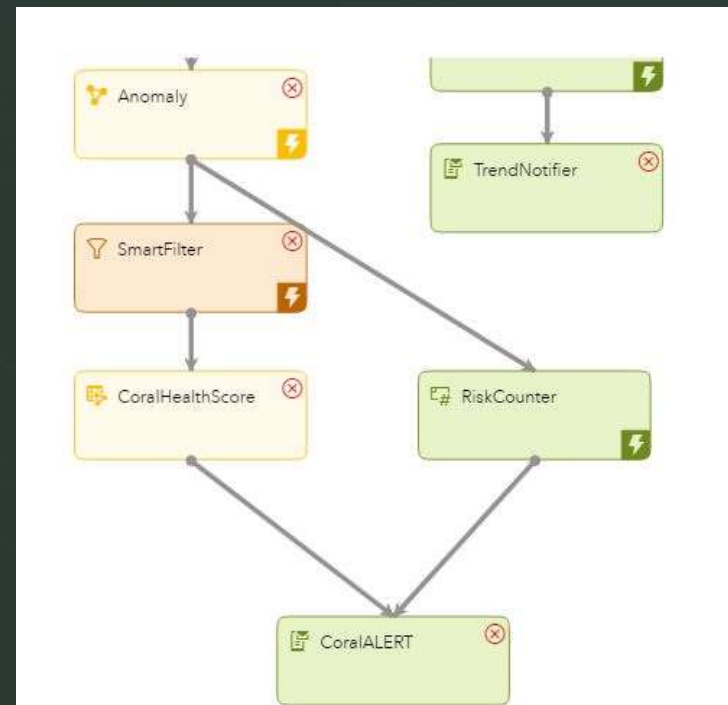
# MVP TOOL: SAS ESP FOR CORAL REEF IOT MONITOR / MODEL



# MVP TOOL: IOT DATA + SAS ESP + CUSTOM MODELING



INPUT



OUTPUT

# WORKFLOW: IOT DATA PREPARATION

The screenshot displays the SAS Event Stream Processing Studio interface. On the left, a file explorer shows a folder named 'Data' containing several files: 1616037612640.csv, alarms.csv, alarms2.csv, alarms3.csv, archive\_deep\_sea\_coral.zip, CoralDiseases.csv, and Martin-Florida.xls. The main 'Content' pane shows the properties for the selected file '1616037612640.csv':

- Name: 1616037612640.csv
- URI: /files/files/201d4734-f2fa-45b4-943c-192ce3595c87
- Description:
- Type: File
- Location: /My Folder/Data/1616037612640.csv

The main workspace shows a table of projects with the following data:

Name	Tags	Last Updated	Last Updated By
Coral_Reef_EDGE_Protect		4/1/2021, 8:33:48 PM	viya_admin
Coral_Test1		3/23/2021, 7:44:36 AM	viya_admin
Sensors_3		4/1/2021, 7:53:16 AM	viya_admin
trade_example		4/1/2021, 8:00:50 AM	viya_admin

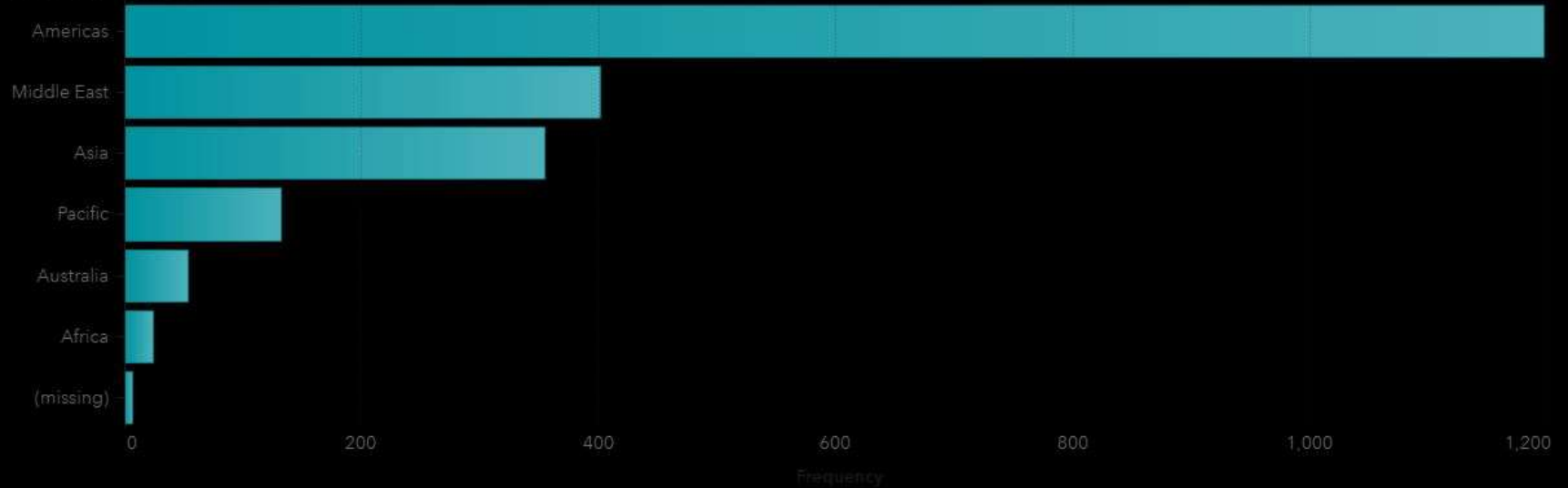
Below the table is a 'Details' section for the selected project 'Coral\_Reef\_EDGE\_Protect':

Name: Coral_Reef_EDGE_Protect	Created: 3/31/2021, 6:07:33 PM	Last published: (none)
Description: (none)	Created by: viya_admin	Last published by: (none)
Tags: (none)	Last updated: 4/1/2021, 8:33:48 PM	Last published version: (none)

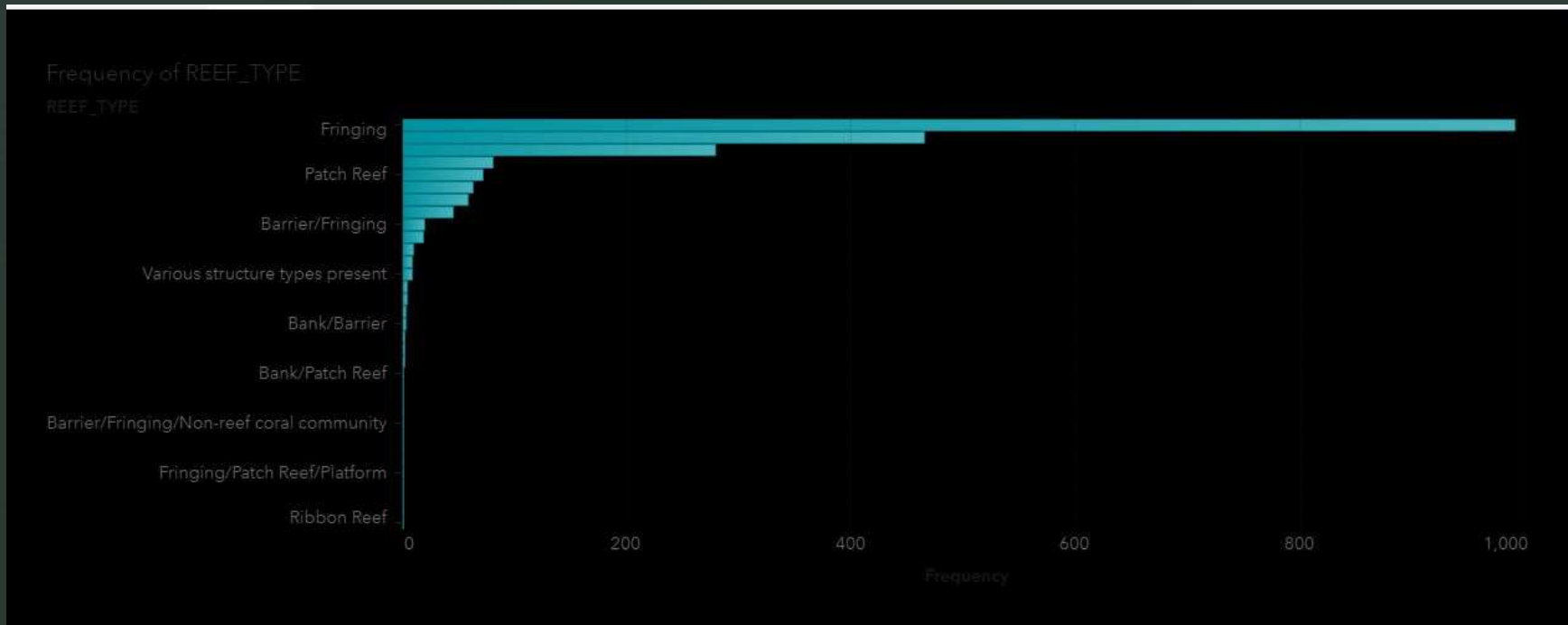
## WORKFLOW: SAS VISUAL ANALYTICS

Frequency of Coral Diseases\_REGION

Coral Diseases\_REGION



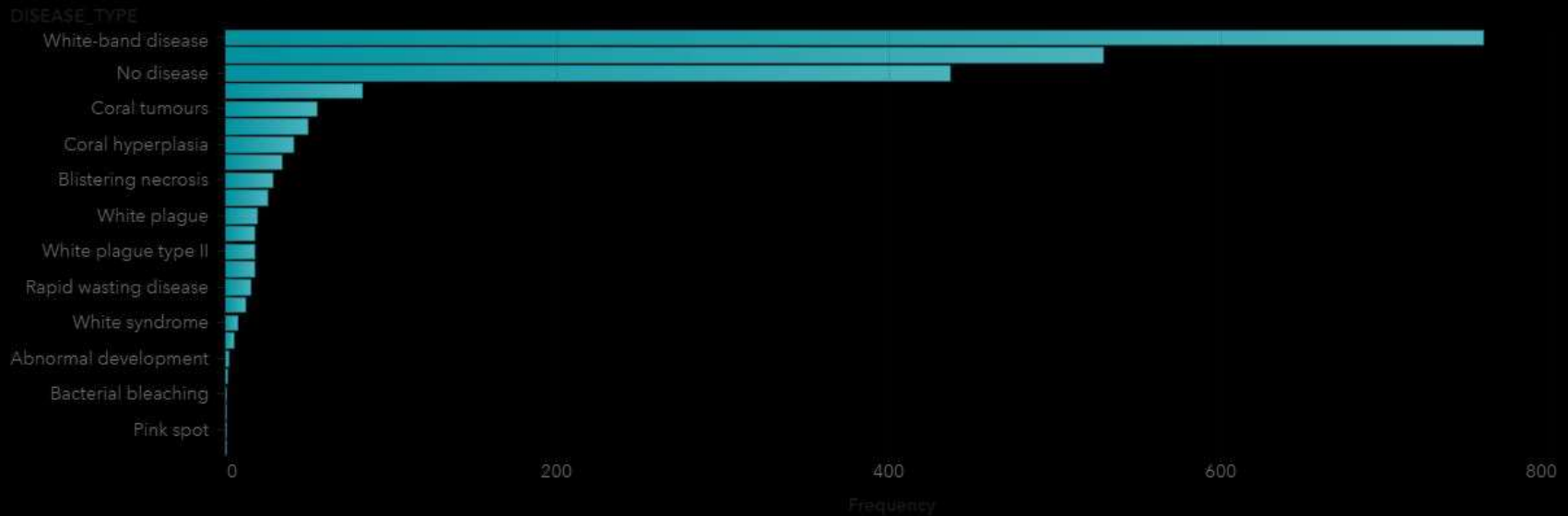
## WORKFLOW: SAS VISUAL ANALYTICS



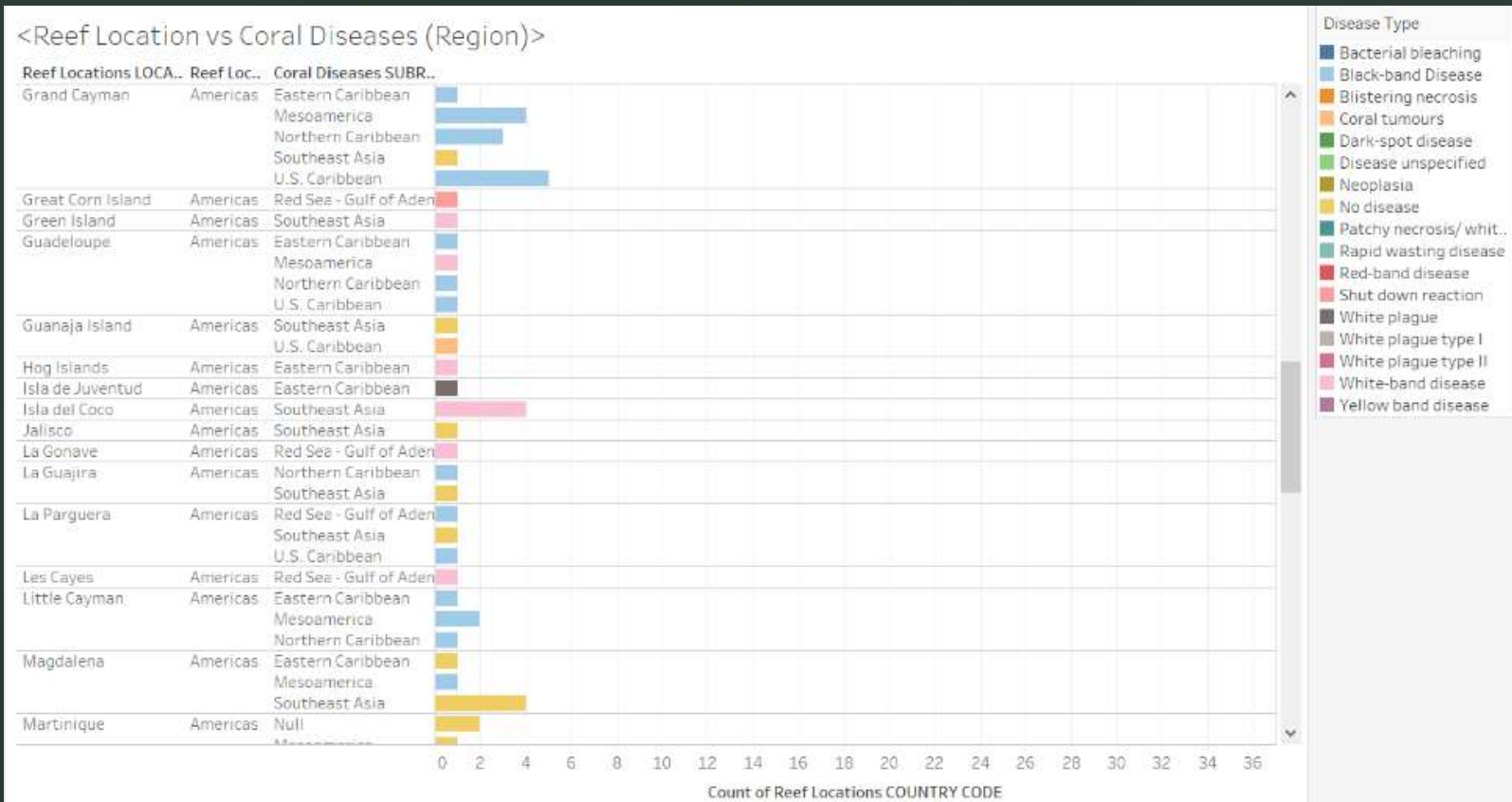


# WORKFLOW: SAS VISUAL ANALYTICS

Frequency of DISEASE\_TYPE



# WORKFLOW: ANALYTICS (DISAGGREGATION)



## WORKFLOW: SAS VISUAL ANALYTICS (GEOSPATIAL)

PERCENTAGE\_INCIDENCE by Coral Diseases\_LOCATION sized by YEAR



 YEAR

 PERCENTAGE\_INCIDENCE

## WORKFLOW: SAS VISUAL ANALYTICS (GEOSPATIAL)

MORTALITY\_PERCENTAGE by Coral Diseases\_LOCATION sized by Frequency



 Frequency

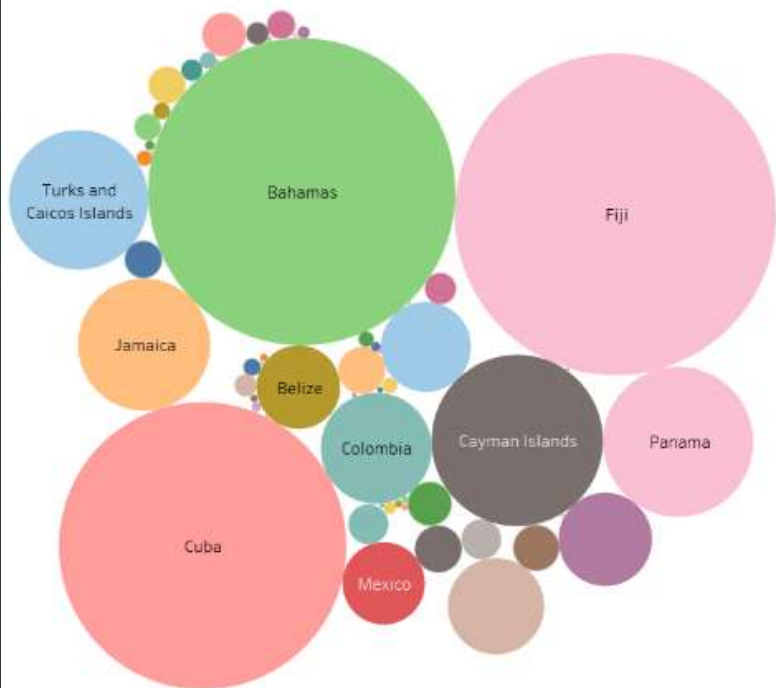
 MORTALITY\_PERCENTAGE

## WORKFLOW: VISUAL ANALYTICS (GEOSPATIAL)

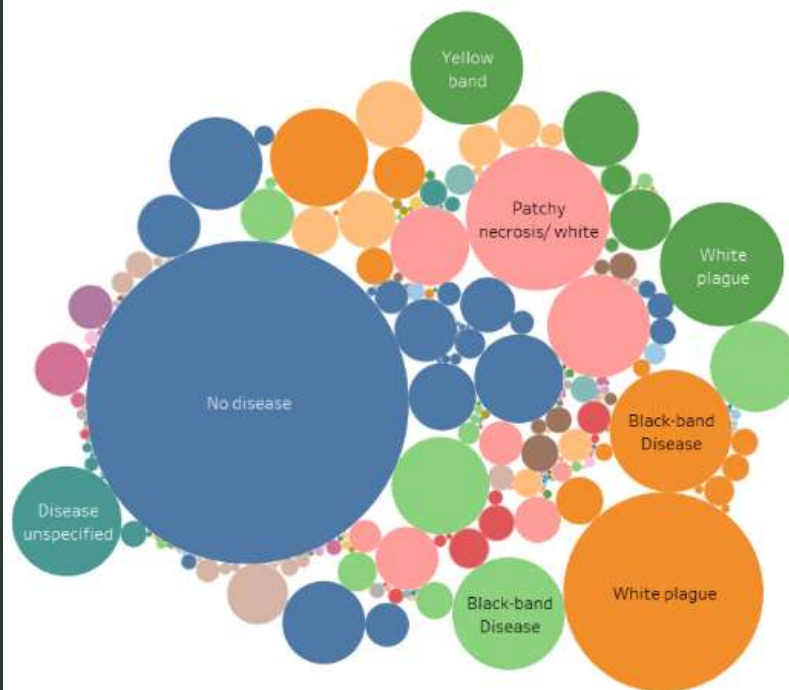


# WORKFLOW: PLATFORM ANALYTICS (FAST 'BIRDS-EYE' INSIGHTS)

Countrys



Disease Types



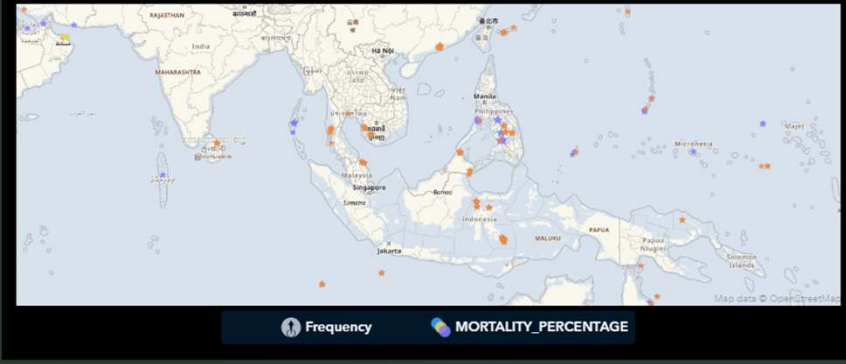


# WORKFLOW: SAS PLATFORM ANALYTICS (FAST 'LOCAL' INSIGHTS)

PERCENTAGE\_INCIDENCE by Coral Diseases\_LOCATION sized by YEAR



MORTALITY\_PERCENTAGE by Coral Diseases\_LOCATION sized by Frequency



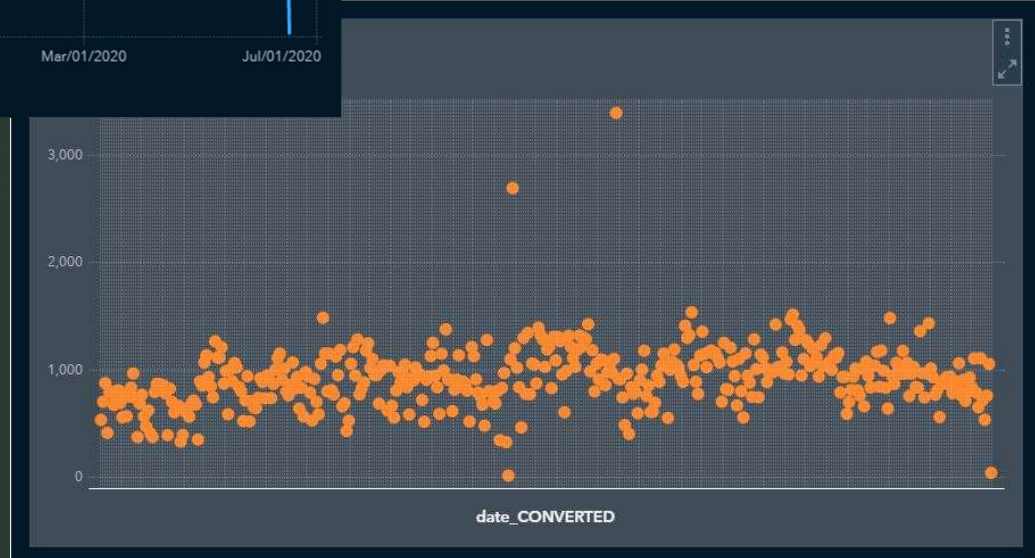
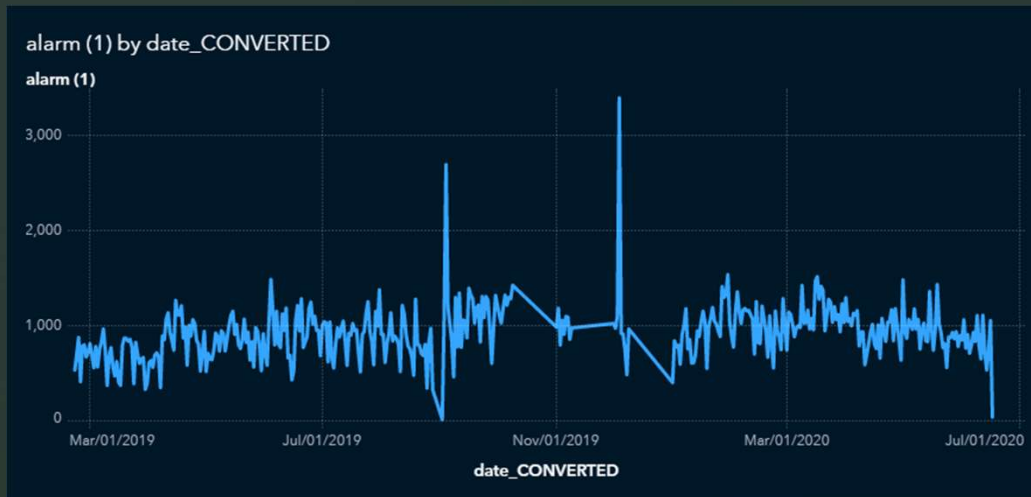
MORTALITY\_PERCENTAGE by Coral Diseases\_LOCATION sized by Frequency



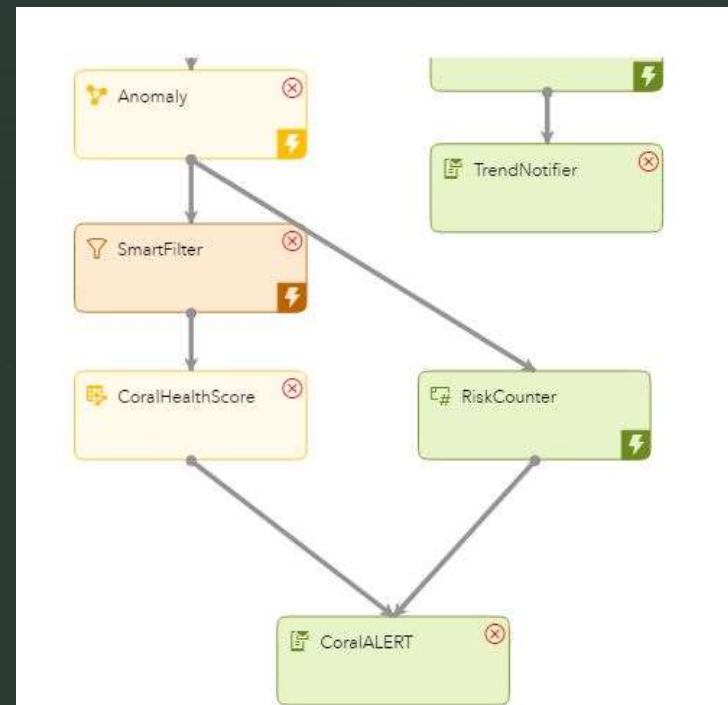
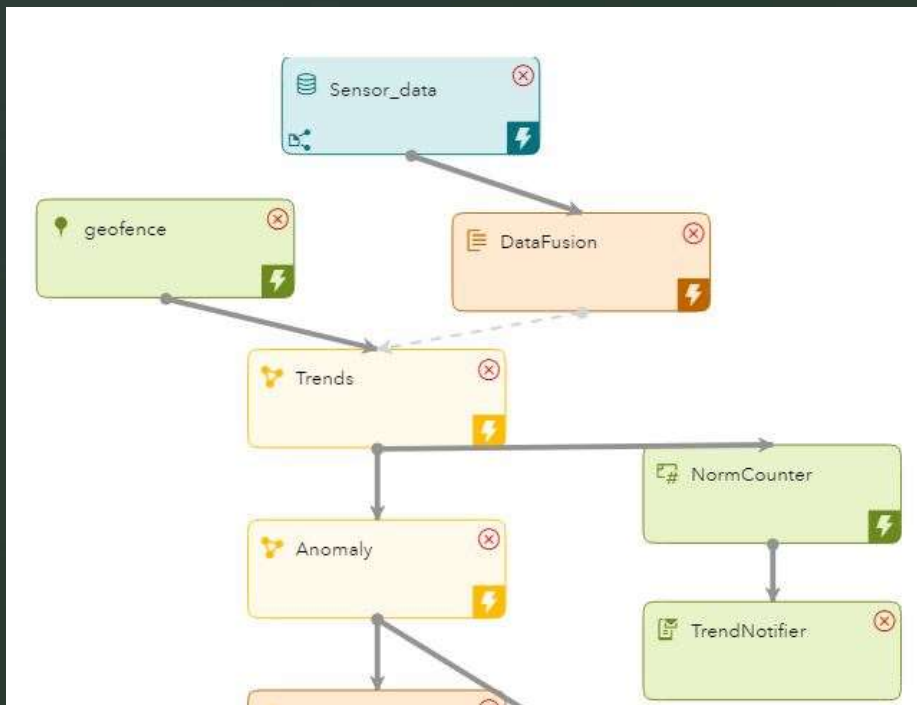
MORTALITY\_PERCENTAGE by Coral Diseases\_LOCATION sized by Frequency



# WORKFLOW: SAS IOT/ESP ANOMALY DETECTION (IMPACT)

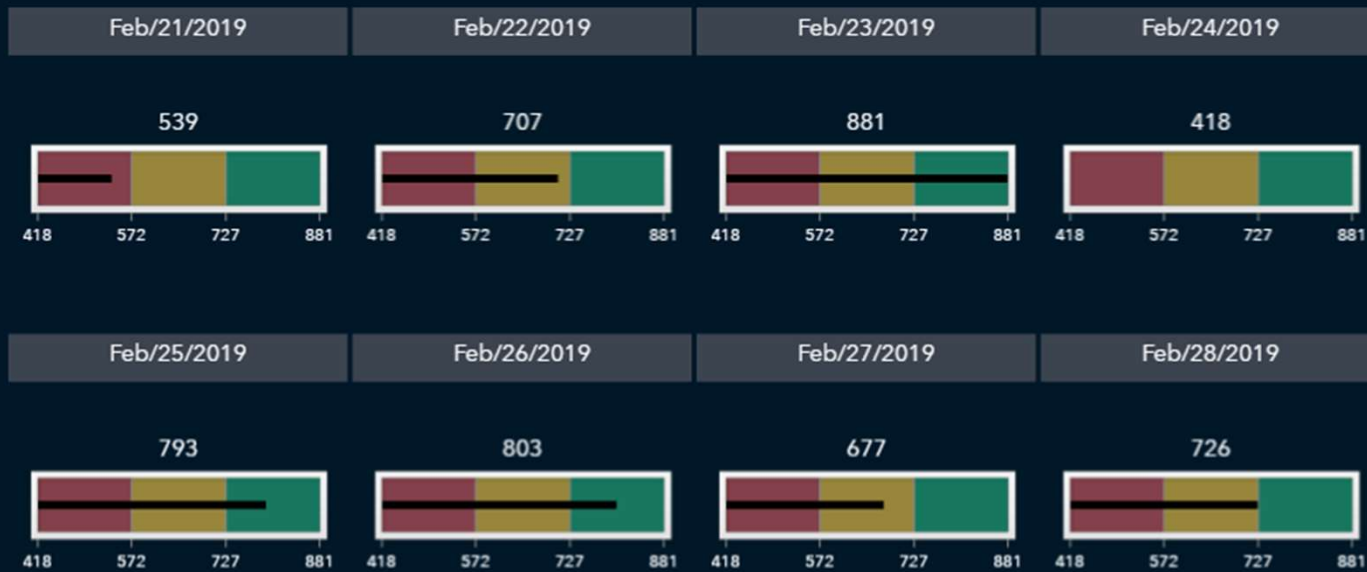


# MVP TOOL: IOT DATA + SAS ESP + CUSTOM MODELING



# WORKFLOW: SAS ESP RISK MODELING (OUTCOME)

alarm (1)



## COMMERCIALIZATION POTENTIAL

### *Desirable*

- ✓ Precision
- ✓ Quality with speed
- ✓ Domain expertise
- ✓ Interoperable
- ✓ Simple to Use

### *Feasible*

- ✓ Usable
- ✓ Scalable
- ✓ Portable
- ✓ Iterative
- ✓ Platform Thinking

### *Viable*

- ✓ System Agnostic
- ✓ One-Time Setup
- ✓ Robust / Repeatable
- ✓ Quick to Deploy
- ✓ Plug and Play





## CO-FOUNDER TEAM

### Faiz Ikramulla

Operations +  
Engineering

### K. Vamshi Mohan

Machine Learning +  
Data Science

### Dipak Sunar

Product  
Management +  
Cybersecurity

### Andrei Petrou

Business  
Development +  
Solutions

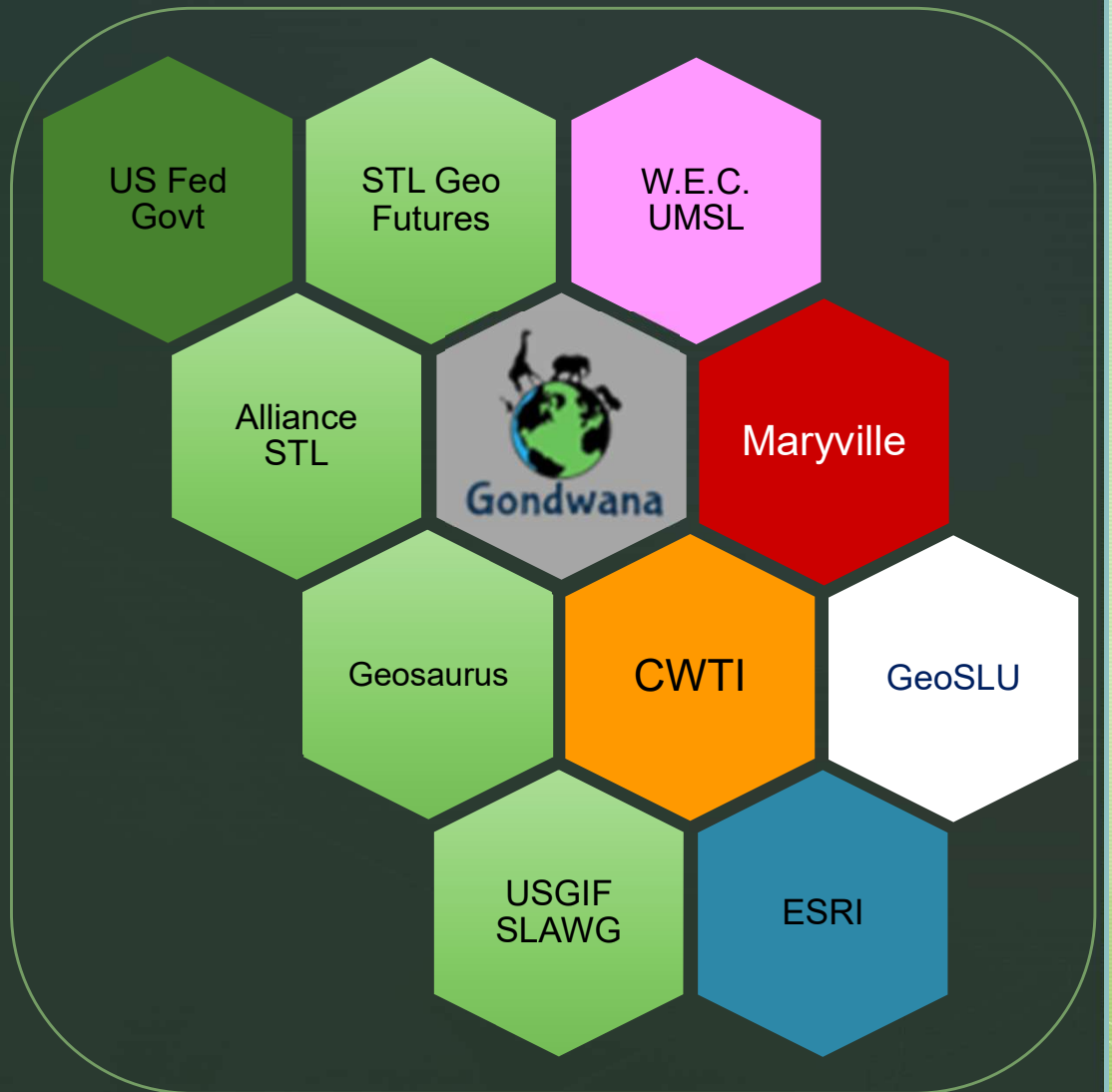




**SUPPORTING SLIDES**

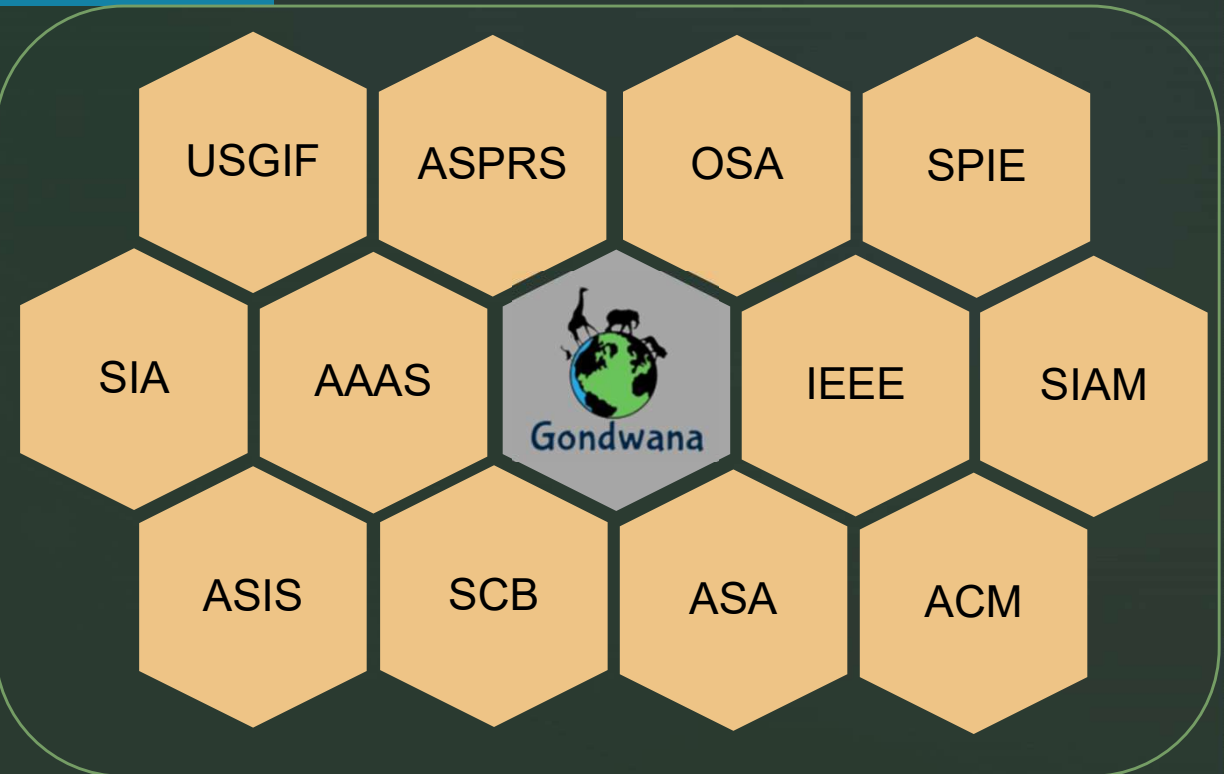
## ST. LOUIS GEOSPATIAL COMMUNITY (just a fragment!)

- Collaboration
- Partnerships
- Solutions Space
- Shared Growth
- Broad Benefit
- Ecosystem Discovery
- New Opportunities!



## INDUSTRY ASSOCIATIONS – ECOSYSTEM THINKING!

- Advanced AI/ML
- Applied Statistics
- Industrial Math
- Computing
- Engineering
- Geospatial
- Security
- Ecology



## BUSINESS MODEL



Custom  
ML/AI Tool

Encourage  
Safe / New  
Tourism

Eco-Tech  
Skills  
Learning

Eco-Tech  
Jobs  
Creation

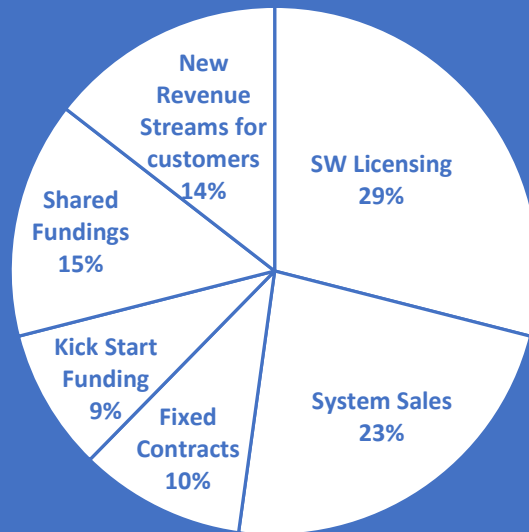


*Secured  
Ecology*

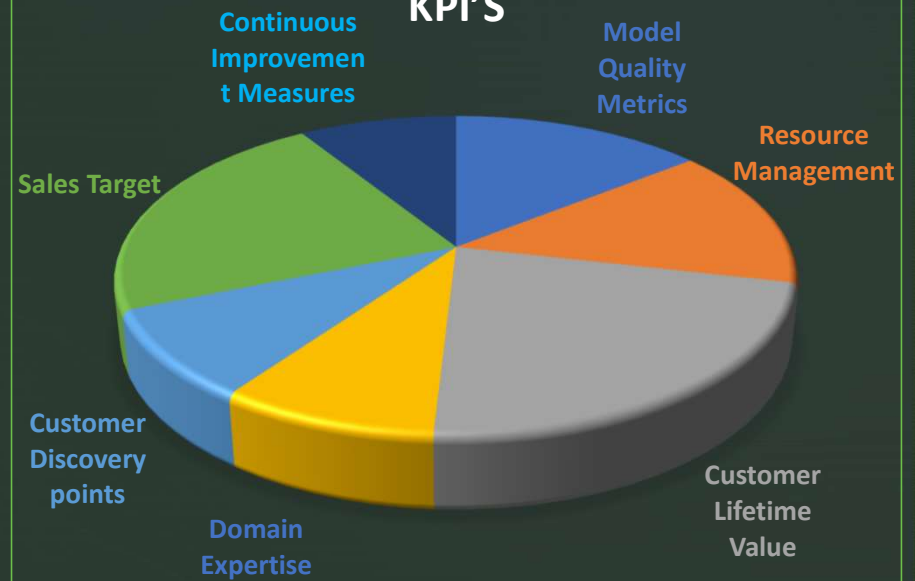


# FINANCIAL MODEL & ASSUMPTIONS

## MONETIZATION



## KPI'S



## BUSINESS GROWTH PLAN



Leverage our unique skillset; Partner with STL geospatial & technology communities; On-going customer discovery



Market Opportunity Identified, Market Segment Determined, and Monetization Plan Forecasted



Develop for precision, quality, and efficiency; Test with verification & validation metrics, and deploy with continuous improvement.



Start small; scale smart, fast, and lean – reach new global customers and investment opportunities quickly





## OUR PROGRESS



- US Fed/CWTI “Saving The Herd with AI” - Winning Proposal
- Industry Partnership: CWTI (Dr. Odean Serrano)
- University Partnership: Maryville University
- Potential 1<sup>st</sup> Adopter: Durrell Wildlife Conservation Trust
- Potential Scientific Publication(s)
- Potential University Partnership(s): SLU, UMSL



**MARYVILLE**  
UNIVERSITY



## PROPOSED CUSTOMER PIPELINE

- World Ecology Center (UMSL)
- Missouri Botanical Gardens
- Turtle Survival Alliance
- American Shark Conservancy
- Wildlife Conservation Society
- South Florida Coral Reef Initiative