

#SASGF

VIRTUAL

SAS® GLOBAL FORUM 2021

PROC HTTP: Using the Web to Combat Fraud in Auto Finance During a Global Pandemic

Joshua Piers, GM Financial – Commercial Analytics

Most car dealerships do not buy cars outright; they finance them until they sell to a consumer. While the vast majority of dealerships conduct themselves respectably, there are occasional cases of dealership fraud. Typically, auditors are sent to dealerships to monitor vehicle inventory and verify cars are on the lot. In the midst of a global pandemic, this has been difficult to do effectively. The solution? PROC HTTP!

Commercial Lending Services



#SASGF

SAS® GLOBAL FORUM 2021

SAS and all other SAS Institute Inc. product or service names are registered trademarks or trademarks of SAS Institute Inc. in the USA and other countries. ® Indicates USA registration. Other brand and product names are trademarks of their respective companies.

Inventory Control

- In person inventory auditing
- Pandemic complications
- Selling Out of Trust

PROC HTTP

#SASGF

SAS® GLOBAL FORUM 2021

SAS and all other SAS Institute Inc. product or service names are registered trademarks or trademarks of SAS Institute Inc. in the USA and other countries. ® Indicates USA registration. Other brand and product names are trademarks of their respective companies.

Buy with Confidence at [redacted]



Get Pre-Approved in Seconds!

- > No SSN or DOB required!
- > No effect on your credit score!

Refine Search

Year ▾

- 2020 (2)
- 2018 (27)
- 2017 (88)
- 2016 (3)
- 2014 (2)
- 2013 (1)
- 2012 (3)
- 2011 (2)
- 2009 (1)
- 2008 (1)


Available Inventory

(1 - 100 of 131 Vehicles)

« First < Prev 1 2 Next > Last »

Sort by: Year: High to Low ▾

Show: 100 ▾



2020 Ford Fusion Titanium
View Vehicle Details



Body Style: 4dr Car
Model Code: P0D
Engine: 4 Cyl - 2.0 L
Drive Type: AWD
Transmission: Automatic
Mileage: 19,251
VIN #: 3FA6P0D90LR11 [redacted]
Stock #: U1035

Your Price Call For Price

REQUEST SALE PRICE

[Click Here for Instant Pre-Approval](#)


📷 SNEAK PEEK
🔍 VIEW OPTIONS
📱 Send To Mobile

#SASGF

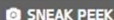
SAS® GLOBAL FORUM 2021

- 2018 (27)
- 2017 (88)
- 2016 (3)
- 2014 (2)
- 2013 (1)
- 2012 (3)
- 2011 (2)



2020 Ford Fusion Titanium
View Vehicle Details

<p>Body Style: 4dr Car Model Code: P0D Engine: 4 Cyl - 2.0 L Drive Type: AWD Transmission: Automatic Mileage: 19,251 VIN #: 3FA6P0D90LR1 [REDACTED] Stock #: U1035</p>	<p>Your Price Call For Price</p> <div style="background-color: #e61e24; color: white; padding: 5px; text-align: center; margin: 10px 0;">REQUEST SALE PRICE</div> <div style="background-color: #34495e; color: white; padding: 5px; text-align: center; margin: 0 0 10px 0;"> ← Click Here for Instant Pre-Approval </div>
--	---



```

Elements Console Sources Network Performance Memory Application Security Lighthouse
▶ <li class="engineDisplay">_</li>
▶ <li class="driveTrainDisplay">_</li>
▶ <li class="transmissionDisplay">_</li>
▶ <li class="mileageDisplay">_</li>
▼ <li class="vinDisplay">
  <strong>VIN #: </strong>
  <span>3FA6P0D90LR1 [REDACTED] /span> == $0
</li>
▶ <li class="stockDisplay">_</li>

```

#SASGF

SAS® GLOBAL FORUM 2021

SAS and all other SAS Institute Inc. product or service names are registered trademarks or trademarks of SAS Institute Inc. in the USA and other countries. * Indicates USA registration. Other brand and product names are trademarks of their respective companies.

```
filename resp '/SharePoint/████████████████████_used_inventory.txt';

proc http
  url="https://www.████████████████████.com/searchused.aspx?pn=100"
  method="get"
  out=resp
  proxyhost="████████████████████"
  proxyport=9191
  proxyusername='████████████████████'
  proxypassword='████████████████████'
;run;

filename resp '/SharePoint/████████████████████_used_inventory2.txt';

proc http
  url="https://www.████████████████████.com/searchused.aspx?pn=100&pt=2"
  method="get"
  out=resp
  proxyhost="████████████████████"
  proxyport=9191
  proxyusername='████████████████████'
  proxypassword='████████████████████'
;run;
```



```
/* We must now import the files. Column name and character length may need to be adjusted accordingly. */  
  
■ DATA WORK. ██████████ _USED_INVENTORY;  
  LENGTH  
    __DOCTYPE_html_ $ 32767 ;  
  LABEL  
    __DOCTYPE_html_ = "<!DOCTYPE html>" ;  
  FORMAT  
    __DOCTYPE_html_ $CHAR32767. ;  
  INFORMAT  
    __DOCTYPE_html_ $CHAR32767. ;  
  INFILE '/SharePoint/ ██████████ _used_inventory.txt'  
    LRECL=32767  
    FIRSTOBS=2  
    ENCODING="LATIN1"  
    TRUNCOVER ;  
  INPUT  
    @1 __DOCTYPE_html_ $CHAR32767. ;  
RUN;|  
  
■ DATA WORK. ██████████ _used_INVENTORY2;  
  LENGTH  
    __DOCTYPE_html_ $ 32767 ;  
  LABEL  
    __DOCTYPE_html_ = "<!DOCTYPE html>" ;  
  FORMAT  
    __DOCTYPE_html_ $CHAR32767. ;  
  INFORMAT  
    __DOCTYPE_html_ $CHAR32767. ;  
  INFILE '/SharePoint/ ██████████ _used_inventory2.txt'  
    LRECL=32767  
    FIRSTOBS=2  
    ENCODING="LATIN1"  
    TRUNCOVER ;  
  INPUT  
    @1 __DOCTYPE_html_ $CHAR32767. ;  
RUN;
```

#SASGF

SAS® GLOBAL FORUM 2021

```
__DOCTYPE_html_
1 </head><body><!-- GoogleTagManager PageBodyTop (noscript) --><noscript><iframe
2 <h1 class="header">
3 Search Inventory
4 </h1>
5 </div>
6 <div id="content-main" class="Search-Inventory-page"><div class="conditionalBlocks">
7 <div class="vehiclePhoto stat-thumbnail" data-loc="available inventory" id="vehiclePho
8 </div>
9 <div class="col-md-12"><ul class="vehicleImgLinks list-margin-top_5x"><li id="sneakP
10 <div class="vehiclePhoto stat-thumbnail" data-loc="available inventory" id="vehiclePho
11 </div>
12 <div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a cla
13 <div class="vehiclePhoto stat-thumbnail" data-loc="available inventory" id="vehiclePho
14 </div>
15 <div class="col-md-12"><ul class="vehicleImgLinks list-margin-top_5x"><li id="sneakP
16 <div class="vehiclePhoto stat-thumbnail" data-loc="available inventory" id="vehiclePho
17 </div>
18 <div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a cla
19 <div class="vehiclePhoto stat-thumbnail" data-loc="available inventory" id="vehiclePho
20 </div>
21 <div class="col-md-12"><ul class="vehicleImgLinks list-margin-top_5x"><li id="sneakP
22 <div class="vehiclePhoto stat-thumbnail" data-loc="available inventory" id="vehiclePho
23 </div>
24 <div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a cla
25 <div class="vehiclePhoto stat-thumbnail" data-loc="available inventory" id="vehiclePho
26 </div>
27 <div class="col-md-12"><ul class="vehicleImgLinks list-margin-top_5x"><li id="sneakP
28 <div class="vehiclePhoto stat-thumbnail" data-loc="available inventory" id="vehiclePho
29 </div>
30 <div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a cla
31 <div class="vehiclePhoto stat-thumbnail" data-loc="available inventory" id="vehiclePho
32 </div>
```

```
PROC SQL;  
CREATE TABLE ██████████_INVENTORY AS SELECT DISTINCT  
  "__DOCTYPE_html_"n AS ROUGH_VIN,  
  "Used" AS TYPE  
FROM WORK.██████████_USED_INVENTORY  
WHERE "__DOCTYPE_html_"n CONTAINS ('<li class="vinDisplay"><strong>VIN #: </strong><span>')
```

	ROUGH_VIN	TYPE
1	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a class="stat-text-link" data-loc="available inventory:1C4RJFBG3HC8	href="http... Used
2	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a class="stat-text-link" data-loc="available inventory:1GKKNXLSXH23	href="http... Used
3	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a class="stat-text-link" data-loc="available inventory:1GYKNBRS9HZ2	href="http... Used
4	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a class="stat-text-link" data-loc="available inventory:1GYS4JKJ3HR21	href="https... Used
5	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a class="stat-text-link" data-loc="available inventory:1N4AL3AP6FC13	href="https... Used
6	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a class="stat-text-link" data-loc="available inventory:2HGFC2F77HH5	href="http... Used
7	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a class="stat-text-link" data-loc="available inventory:2T1BURHE3JC01	href="http... Used
8	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a class="stat-text-link" data-loc="available inventory:2T2BZMCA3JC14	href="http... Used
9	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a class="stat-text-link" data-loc="available inventory:2T2BZMCA7HC0	href="http... Used
10	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a class="stat-text-link" data-loc="available inventory:2T2BZMCA9HC0	href="http... Used
11	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a class="stat-text-link" data-loc="available inventory:2T3RFREXHW6	href="htt... Used
12	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a class="stat-text-link" data-loc="available inventory:3C4NJDD84HT6	href="http... Used
13	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a class="stat-text-link" data-loc="available inventory:3FA6P0D90LR11	href="https... Used
14	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a class="stat-text-link" data-loc="available inventory:3KPFK4A71JE23	href="https... Used
15	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a class="stat-text-link" data-loc="available inventory:3KPFK4A75HE08	href="https... Used
16	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a class="stat-text-link" data-loc="available inventory:3N1AB7AP6HY24	href="http... Used
17	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a class="stat-text-link" data-loc="available inventory:4JGDA5HB8HA8	href="http... Used
18	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a class="stat-text-link" data-loc="available inventory:4JGDA5HBXHA8	href="http... Used

#SASGF

SAS® GLOBAL FORUM 2021

SAS and all other SAS Institute Inc. product or service names are registered trademarks or trademarks of SAS Institute Inc. in the USA and other countries. * Indicates USA registration. Other brand and product names are trademarks of their respective companies.

```
DATA VIN_LIST;  
  LENGTH CLEANUP $38;  
  LENGTH VINVENTORY $18;  
  SET ██████████_INVENTORY;  
  
  CLEANUP = prxchange('s/.*?(VIN.*)/$1/', 1, ROUGH_VIN);  
  
  VINVENTORY = STRIP(TRANWRD(CLEANUP, 'VIN #: </strong><span>', ''));  
  
  ON_WEB = 1;  
  
run;
```

#SASGF

SAS® GLOBAL FORUM 2021

SAS and all other SAS Institute Inc. product or service names are registered trademarks or trademarks of SAS Institute Inc. in the USA and other countries. ® Indicates USA registration. Other brand and product names are trademarks of their respective companies.

	🚩 CLEANUP	🚩 VINVENTORY	🚩 ROUGH_VIN	🚩 TYPE	🌐 ON_WEB
1	VIN #: 1C4RJFBG3HC6	1C4RJFBG3HC6	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a cla...	Used	1
2	VIN #: 1GKKXLSXHZ3	1GKKXLSXHZ3	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a cla...	Used	1
3	VIN #: 1GYKNBRS9HZ2	1GYKNBRS9HZ2	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a cla...	Used	1
4	VIN #: 1GYS4JKJ3HR2	1GYS4JKJ3HR2	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a cla...	Used	1
5	VIN #: 1N4AL3AP6FC1	1N4AL3AP6FC1	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a cla...	Used	1
6	VIN #: 2HGFC2F77HH5	2HGFC2F77HH5	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a cla...	Used	1
7	VIN #: 2T1BURHE3JC0	2T1BURHE3JC0	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a cla...	Used	1
8	VIN #: 2T2BZMCA3JC1	2T2BZMCA3JC1	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a cla...	Used	1
9	VIN #: 2T2BZMCA7HC0	2T2BZMCA7HC0	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a cla...	Used	1
10	VIN #: 2T2BZMCA9HC0	2T2BZMCA9HC0	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a cla...	Used	1
11	VIN #: 2T3RFREVXHW1	2T3RFREVXHW1	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a cla...	Used	1
12	VIN #: 3C4NJDDB4HT6	3C4NJDDB4HT6	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a cla...	Used	1
13	VIN #: 3FACR9D99L911	3FACR9D99L911	<div class="col-md-12 col-sm-12 hidden-xs"><h2 class="vehicleTitle margin-x"><a cla...	Used	1

#SASGF

SAS® GLOBAL FORUM 2021

SAS and all other SAS Institute Inc. product or service names are registered trademarks or trademarks of SAS Institute Inc. in the USA and other countries. ® Indicates USA registration. Other brand and product names are trademarks of their respective companies.

```
filename resp 'used_inventory.txt';

proc http
  url="https://www. /apis/widget/INVENTORY_LISTING_DEFAULT_AUTO_USED:inventory-data-bus1/getInventory?pageSize=100&pageStart=0"
  method="get"
  out=resp
  proxyhost=" "
  proxyport=9191
  proxyusername=' '
  proxypassword=' '
;run;

libname test JSON fileref=resp;
```

PAGEINFO_TRAC... x

Where Query Builder Tasks Share

	▲ salePrice	▲ status	▲ stockNumber	▲ transmission	▲ trim	▲ uuid	▲ vin
1	28635.0	live	P1300	8-Speed Automatic	LT	a99286370a0e09b1610db3e3d2a23d0c	1GCGTCEN8
2		live	P1325	6-Speed Manual	LT	04dbf1340a0e09a87e55a3fb15a7f66f	3G1BD6SM0
3	14390.0	live	P1202	6-Speed Automatic	LT	277138140a0d0cc7130ff7d0d78cd337	1G1BE5SM7
4	13445.0	live	P1207	6-Speed Automatic	LT	44d13a6c0a0d0c1465ab1462999dbd6d	1G1BE5SM2
5	17389.0	live	P1279	6-Speed Automatic Electronic with Overdrive	LT	65f19d9a0a0d0cc7242ea51e2d6dd1a9	2GNAXSEV2
6	17135.0	live	P1286	6-Speed Automatic Electronic with Overdrive	LT	77d8ff5d0a0e09a84a97d81dd33bd73e	3GNAXSEV6
7	16620.0	live	P1307	6-Speed Automatic Electronic with Overdrive	LT	cc2df1300a0e09715eaea88dca4369ba	2GNAXSEV6
8	16395.0	live	P1278	6-Speed Automatic Electronic with Overdrive	LT	65f1a7560a0d0cc7242ea51e6830a6b9	3GNAXSEV8
9		live	P1330	6-Speed Automatic	LT	080ba6490a0e09711cbdfa03ab5c0168	1G1ZD5ST4J
10		live	P1120	6-Speed Automatic Electronic with Overdrive	LT	1d21bfca0a0d0cc75e17ce22c4ceca51	1G11G5SXXE
11	29995.0	live	P1265	6-Speed Automatic Electronic with Overdrive	LT	3cc136aa0a0d04fe7bad551bc7afec23	1GCVKREC4
12	29795.0	live	P1175	6-Speed Automatic Electronic with Overdrive	LT	f8659e780a0d0cc750a3f92b49ebfd55	1GCVKRECX
13	29050.0	live	P1060	6-Speed Automatic Electronic with Overdrive	LT	9d2406590a0d0c14500be4b44889a94b	1GCVKREC9
14	27365.0	live	999P	6-Speed Automatic Electronic with Overdrive	LT	5127b4990a0d04fe05d8539ff4e06f33	1GCVKREC5
15	29645.0	live	P1315	6-Speed Automatic Electronic with Overdrive	LT	dbad23070a0e09711cbdfa03c1479b05	1GCVKREC5
16	30915.0	live	P1304	6-Speed Automatic Electronic with Overdrive	LT	b91ca6940a0e09b017bf8ada64e78626	1GCVKREC8
17		live	P1326	6-Speed Automatic Electronic with Overdrive	LT	04dbee620a0e09a87e55a3fb1d60eff0	1GCVKREC1
18	24695.0	live	P1301A	6-Speed Automatic Electronic with Overdrive	LT	f370afb0a0e09711cbdfa03e0fe857d	1GCVKREC4

#SASGF

SAS® GLOBAL FORUM 2021

SAS and all other SAS Institute Inc. product or service names are registered trademarks or trademarks of SAS Institute Inc. in the USA and other countries. ® indicates USA registration. Other brand and product names are trademarks of their respective companies.

Practical Applications

- Compare advertised VINs to current floorplan loans. If a VIN we have a loan for is not being advertised, we need to inquire about that specific vehicle and confirm its status in inventory.
- Pull advertised VINs from affiliate dealerships and compare to current floorplan loans. Sometimes dealers move vehicles around without our permission.



Thank you!

Email:
Joshua.Piers@GMFinancial.com

#SASGF

SAS® GLOBAL FORUM 2021