



# **Model Evaluation Metrics in Machine Learning. Understand the problem and a practical approach**

Hans de Wit, Senior Data Scientist, Telenor Norway

# Hans de Wit

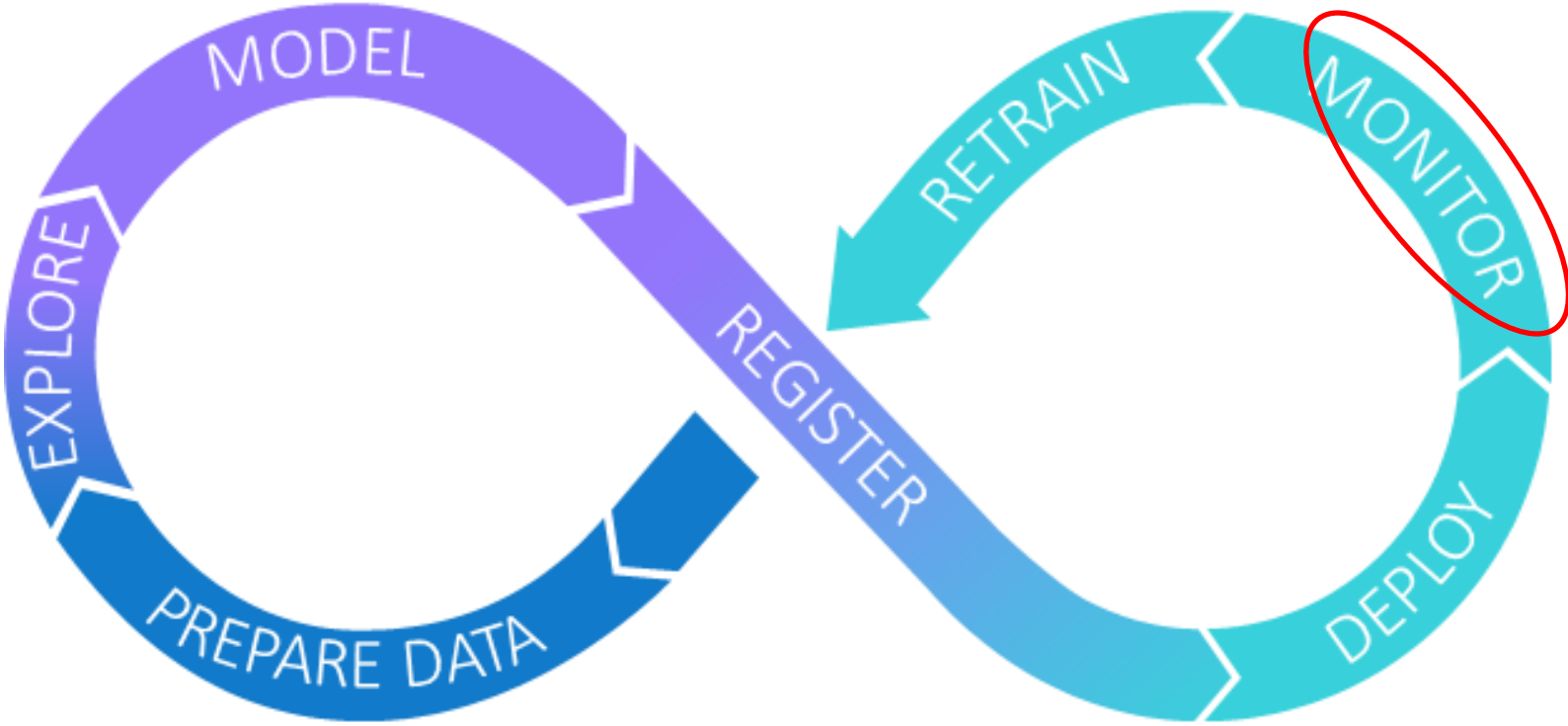


- **Telenor Mobile/IT Norway (since 2013)**
  - Advanced Analytics & Data Science Manager
- **ING Bank, The Netherlands**
  - Senior member 'Model'/Innovation-team ING Retail Customer Intelligence
  - Member analytical campaign management ING Bank Customer Intelligence department, 1997-2005
- **ING Card, 2005-2008**
  - Direct Marketing, Credit Risk, Fraud
  - Master of Marketing (SRM) and bachelor of Commercial economics and Direct Marketing.

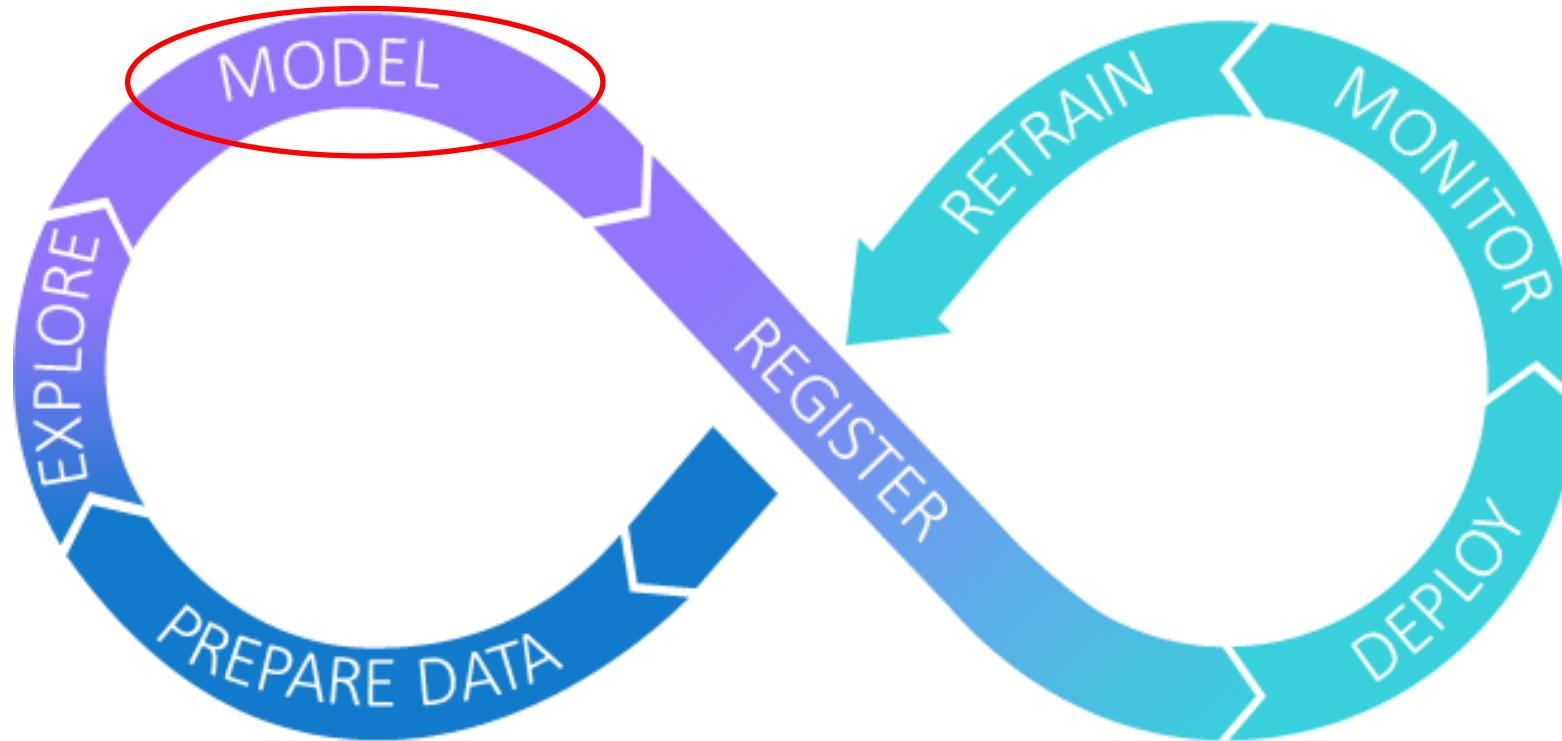
- **My passion:**
- **Making the unreal happen**



During this presentation we will focus on Model performance (Monitor).



Let's start with the Model building/develop phase, with the focus on model comparison.



# Assessment measures to choose the best model to solve your problem. Overall measurement.

- Binary target

- Decision
  - Accuracy
  - Misclassification
  - Profit/Loss
- Ranking
  - C statistics (AUC)
  - Gini Coefficient
- Estimate
  - Average square error
  - AIC
  - Root mean square error

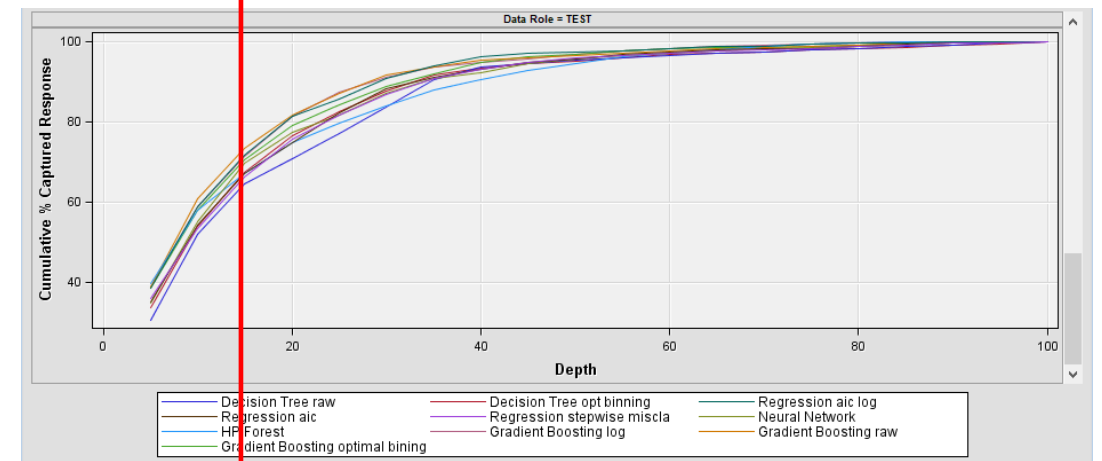
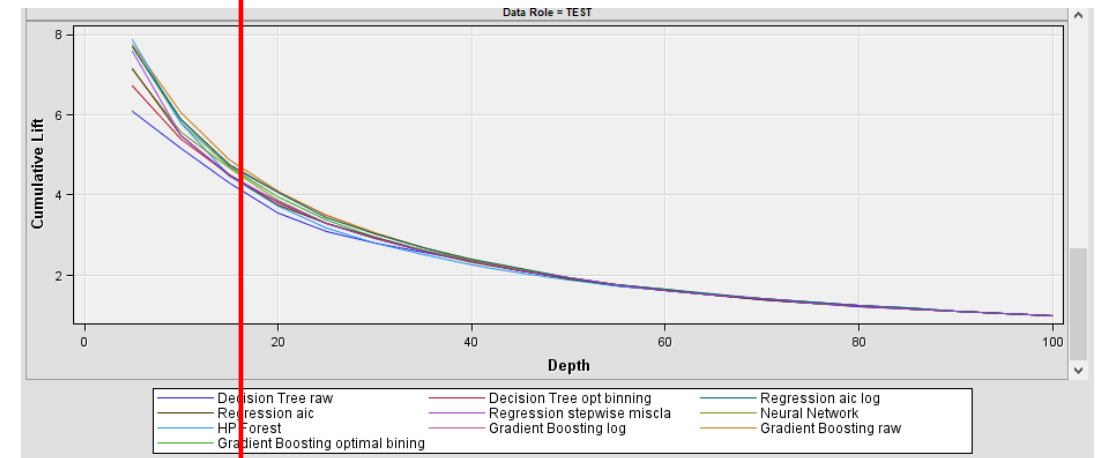
- Interval target

- Average squared error (ASE)
- Root average squared error (RASE)
- Root mean absolute error (RMAE)
- Root mean squared logarithmic error (RMSLE)



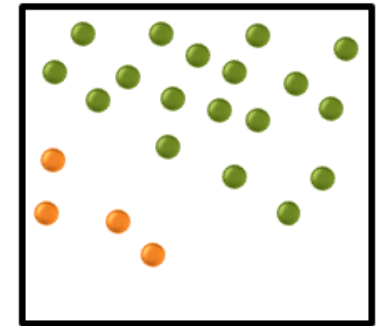
# In marketing campaigns, it is quite common to use lift or cumulative lift of the top xx% to choose the best model. Like top20%. **Measures at Pre-Specified Cutoff Points**

- Most (1:1) campaigns require a decision on which customer would be eligible for a specific campaign based on a model.
  - Cut off could be cumulative above 2.
  - They want the best model in the top 20 percent of the population.
- Business is not interested in how the model performs after the cut-off.

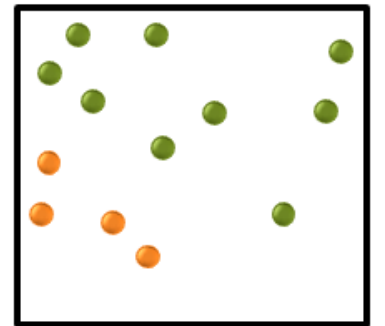


In many branches, like the Finance industry or Telco, it is quite common to have to deal with rare events. The event rate is really low  $<5\%$ .

- Examples
  - Marketing
  - Fraud
  - Churn
- Algorithms have a hard time discriminating between events and non events.
- (under) Sampling is needed.

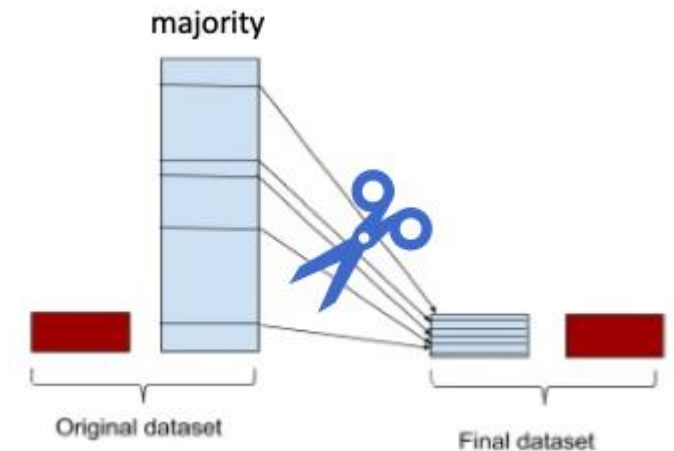


Undersampling



# Why you should use sampling in SAS Model Studio or SAS Enterprise Miner and not before?

- Sas will recalculate the result to the real event rate, when you are using rare event sampling.
- If you do the sampling before SAS Model Studio, some fit statistics will not be correct. (precision, recall, f1 score, misclassification rate).
  - What is the max lift in case of 50/50 (balanced dataset)?
  - AUC will be correct, because AUC is independent of the event rate.
- Once you deploy a model, you are using the correct event rate (probabilities) especially when you have to compare different models. (NBA)
- You can implement the prior in Sas Enterprise Miner.





# Rare events and SAS Model studio

- Read the abt, without sampling in Sas Model Studio.
- Click advanced and choose event-based-sampling.
  - Choose like 20/80 or 50/50 or your choice.
- For very rare event (<1%) you have to go to Project Settings and change the assessment settings 'number of ROC cutoff values'
  - From 20(default) to 500.
  - Otherwise the AUC and other fit statistics will be have a different outcome.

**Project Settings**

Class selection statistic:  
Area under curve (C statistic) ▼

Interval selection statistic:  
Average squared error ▼

Selection partition:  
Test ▼  
The default selection is Test, then Validate, then Train, based on availability.

Selection depth:  
10 ▼

ROC-based cutoff:  
0.50 ▼

**Model**

Override the default classification cutoff

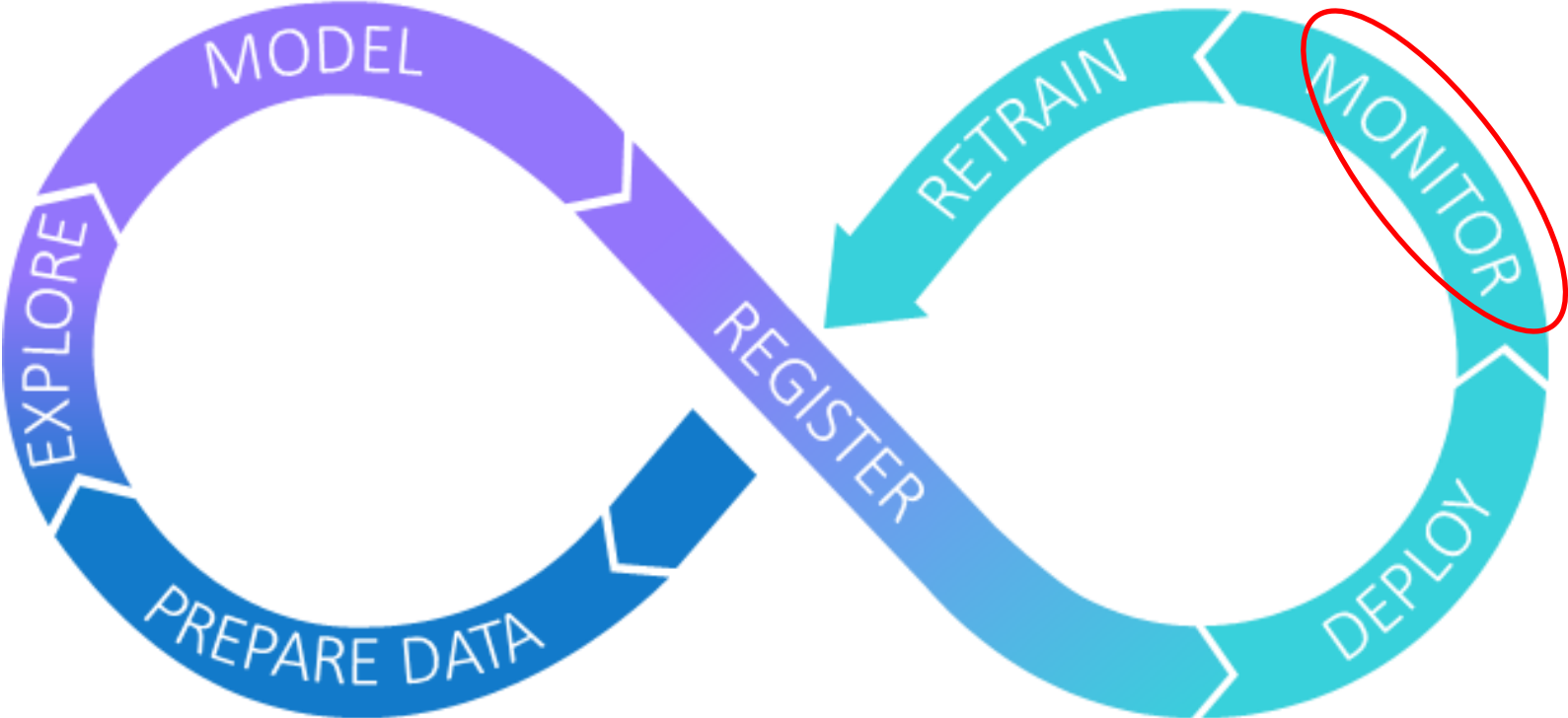
0.5

**Assessment**

Number of ROC cutoff values:  
20 ▼



# Monitoring model in Sas Model manager



# Why do we monitor models?

- Every day we make decisions based on models. You would like to make the correct decision.
- Following data quality/definitions. Have the distribution of the features changed?



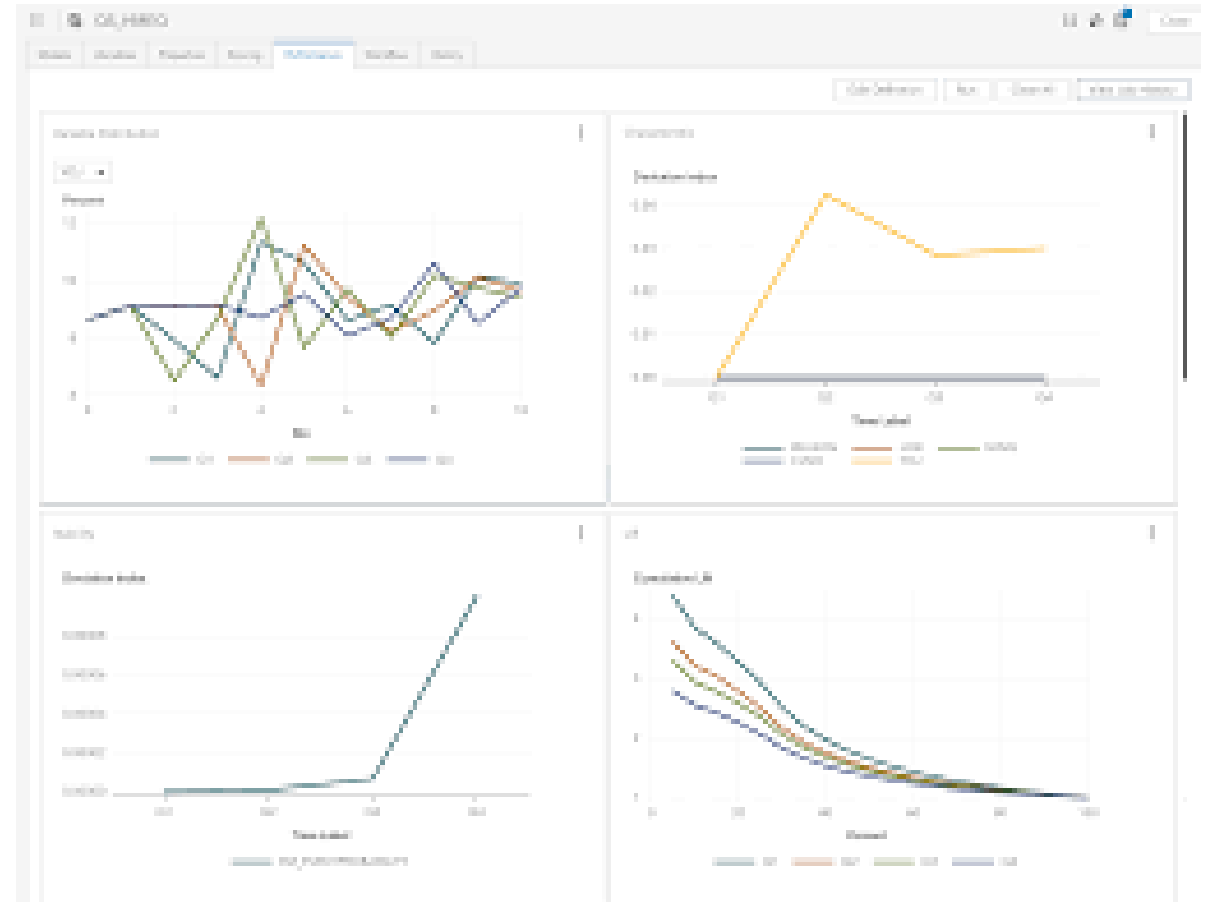
## 2 reasons why a model is not performing anymore

- The distribution of the features of the models have changed over time
- The profile of the target has changed.
  - Example: There are more and more older people buying an Iphone, compared to when the model was initially build



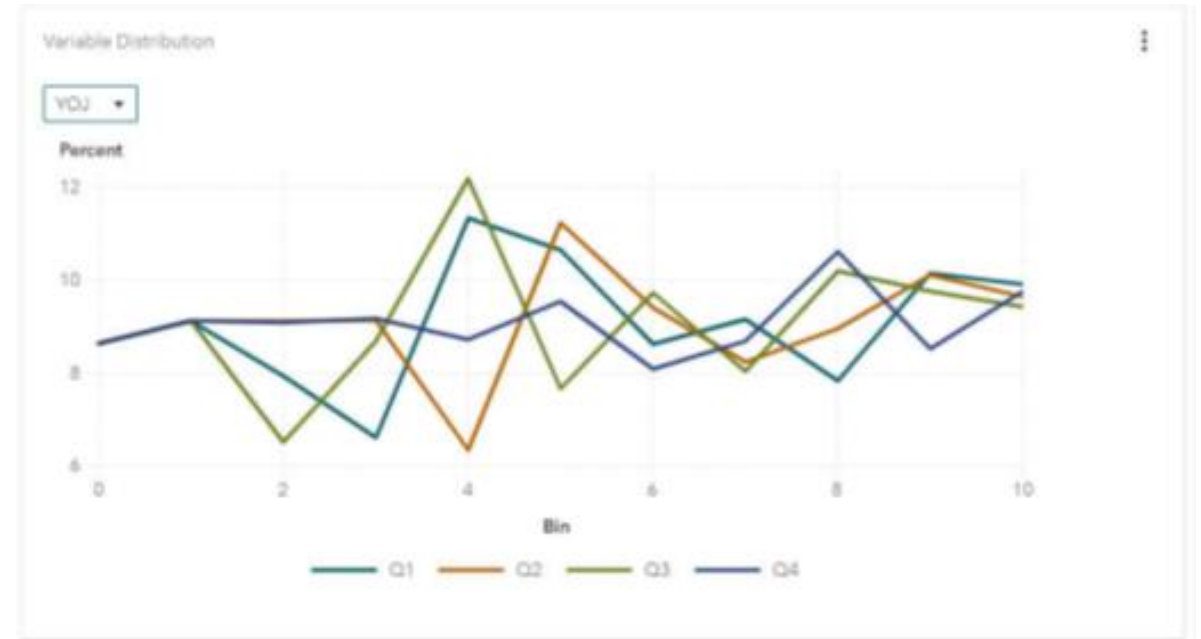
# Monitor models

- Variable distribution
- Model stability
  - Deviation index
  - Lift deviation
- Model accuracy
  - AUC /Gini index
  - KS (Kolmogorov Smirnov statistics)



# Variable distribution, did the distribution of the features change over time

- Some times a data manager changed the definition of feature. From minute to second.
- New categories are added or old categories are dropped.



# Deviation Index

- a) Stability of the output variables, i.e. the estimated propensity probability
- b) Stability of the input variables, i.e. the model input variables
- c) Stability of the macro-economic environment, i.e. the population event rate

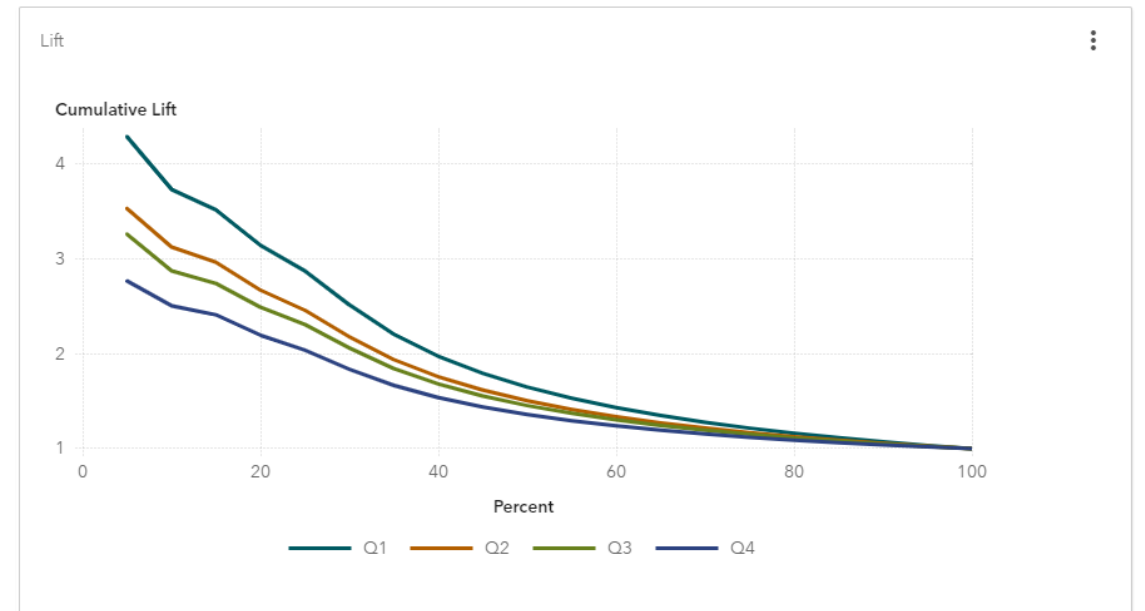


- **KPI:**
  - > **No alert/warning:** A deviation of <10% is considered as non-significant.
  - > **Warning Condition:** A deviation of [10%, 25%] is considered as relatively significant and should be examined along with the input variables and macro-economic environment deviation to see which one caused the problem and recalibrate it.
  - > **Alert Condition:** A deviation of >25% is considered as very significant and a possible redevelopment should be examined.



# Lift

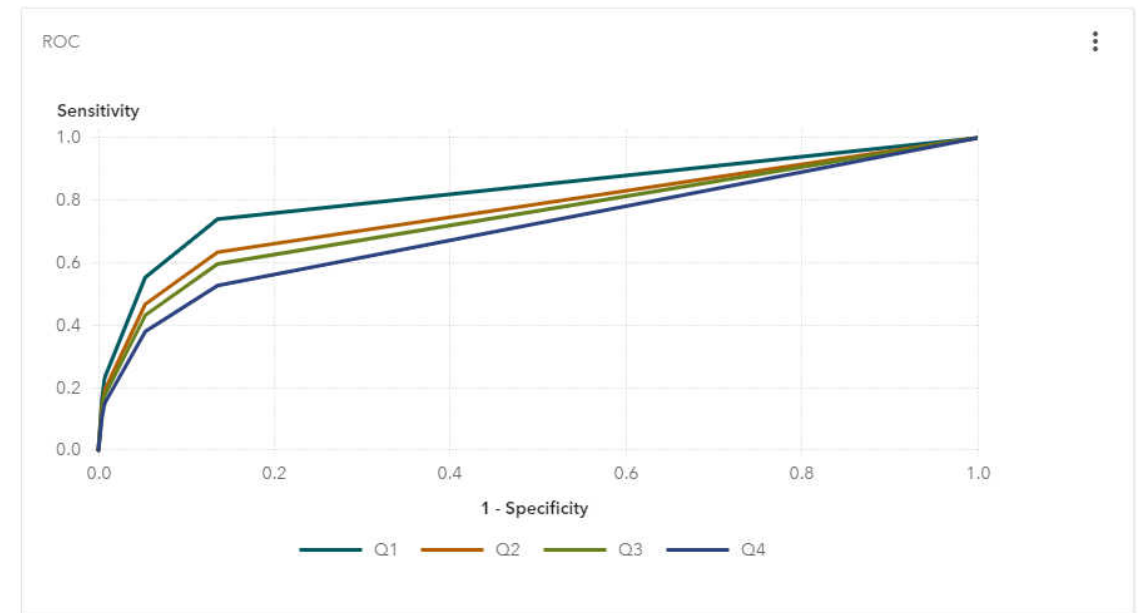
- **Decision**
- **No alert/warning:** A deviation of  $<10\%$  in the top 20% of the population.
- **Warning Condition:** A deviation of  $[10\%, 25\%]$  in the top 20% of the population and no  $>25\%$  deviation in any of these two groups.
- **Alert Condition:** A deviation of  $>25\%$  in the top 5% or 10% of the population





# Area under Curve (AUC)

- AUC (Area Under the Curve): Measures the models ability/probability as a correct classifier of events.
- **KPI:**
  - **No alert/warning:** A deviation of <10% of AUC decay is considered as non-significant.
  - **Warning Condition:** A deviation of [10%, 25%] of AUC decay should be an indication of model investigation and possible recalibrating.
  - **Alert Condition:** A deviation of >25% of the AUC decay should commence the model retirement process.



# In Sas Model Manager 14.3 (sas 9.4) you can create alerts and a dashboard

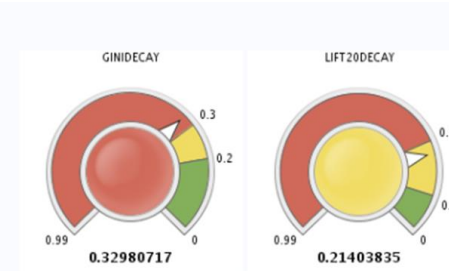
- **Create alerts**

<input type="checkbox"/>	Name	Category	Range Min	Range Lo...	Range Up...	Range Max
<input type="checkbox"/>	Input Low Cu...	Characteristic	0.0	2.0	3.0	4.0
<input type="checkbox"/>	Input High C...	Characteristic	0.0	1.0	2.0	3.0
<input type="checkbox"/>	Gini Decay	Model assess...	0.0	0.2	0.4	1.0
<input type="checkbox"/>	KS Decay	Model assess...	0.0	0.15	0.3	1.0
<input type="checkbox"/>	Lift Decay at ...	Model assess...	0.0	0.1	0.2	1.0
<input type="checkbox"/>	Lift Decay at ...	Model assess...	0.0	0.1	0.2	1.0
<input type="checkbox"/>	Lift Decay at ...	Model assess...	0.0	0.1	0.2	1.0
<input type="checkbox"/>	Lift Decay at 5%	Model assess...	0.0	0.1	0.2	1.0
<input type="checkbox"/>	MSE	Model assess...				
<input type="checkbox"/>	MSE Decay	Model assess...	0.0	0.2	0.4	1.0
<input type="checkbox"/>	Output Low ...	Stability	0.0	1.0	2.0	3.0

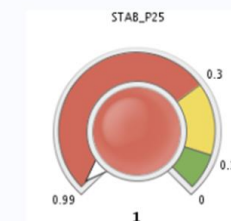
- **Dashboard**

- Overview of the models

## Model Assessment



## Stability



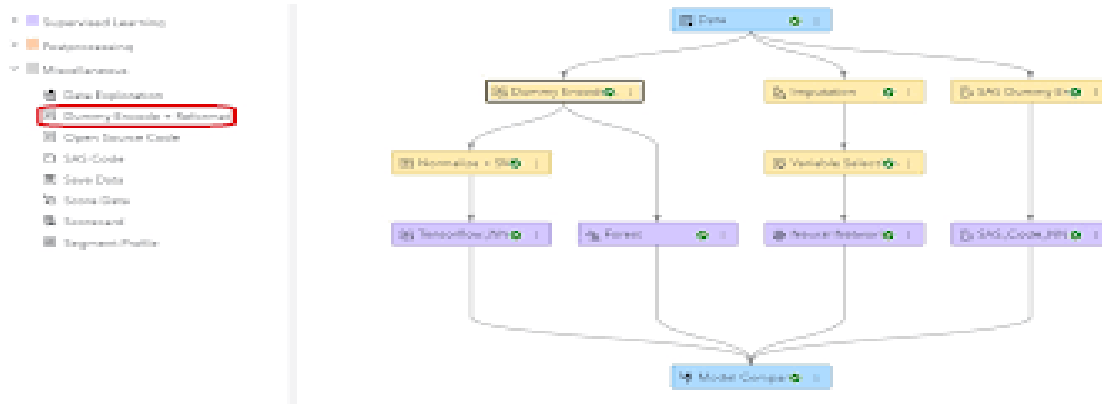
# What to do when the model performance analysis creates an alert

- **Retrain Model**

- It will use the same pipeline of SAS Model Studio or Sas Enterprise Miner.
  - No new features will be used
  - Fast creation of a new model (one button does it all)

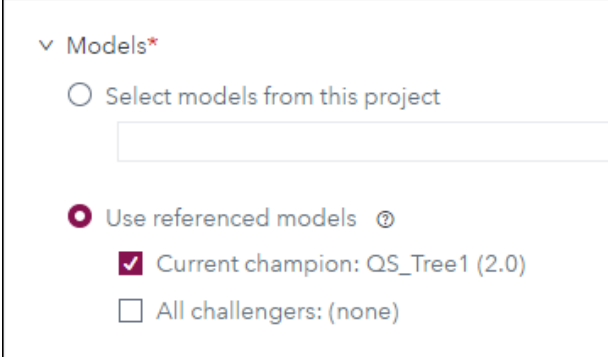
- **Rebuild**

- You have to develop a new pipeline to create a new model.
- You have to spend more time.



# Lessons learned from monitoring models on Telenor data

- Most of the time we see that the more advanced model, like a Gradient Boosting, Random Forrest, performed better on the train, validation and test set, then Logistic Regression which uses tree based binning. The Logistic Regression performs better after some months.
- Import not only the champion model, but also the challenger(easier) model into Model Manager. So you can monitor both models over time.
- Gradient Boosting and Random Forrest works most of the time with more features and the models are more sensitive for small changes over time.



▼ Models\*

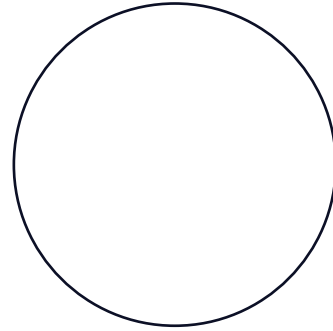
Select models from this project

Use referenced models ⓘ

Current champion: QS\_Tree1 (2.0)

All challengers: (none)

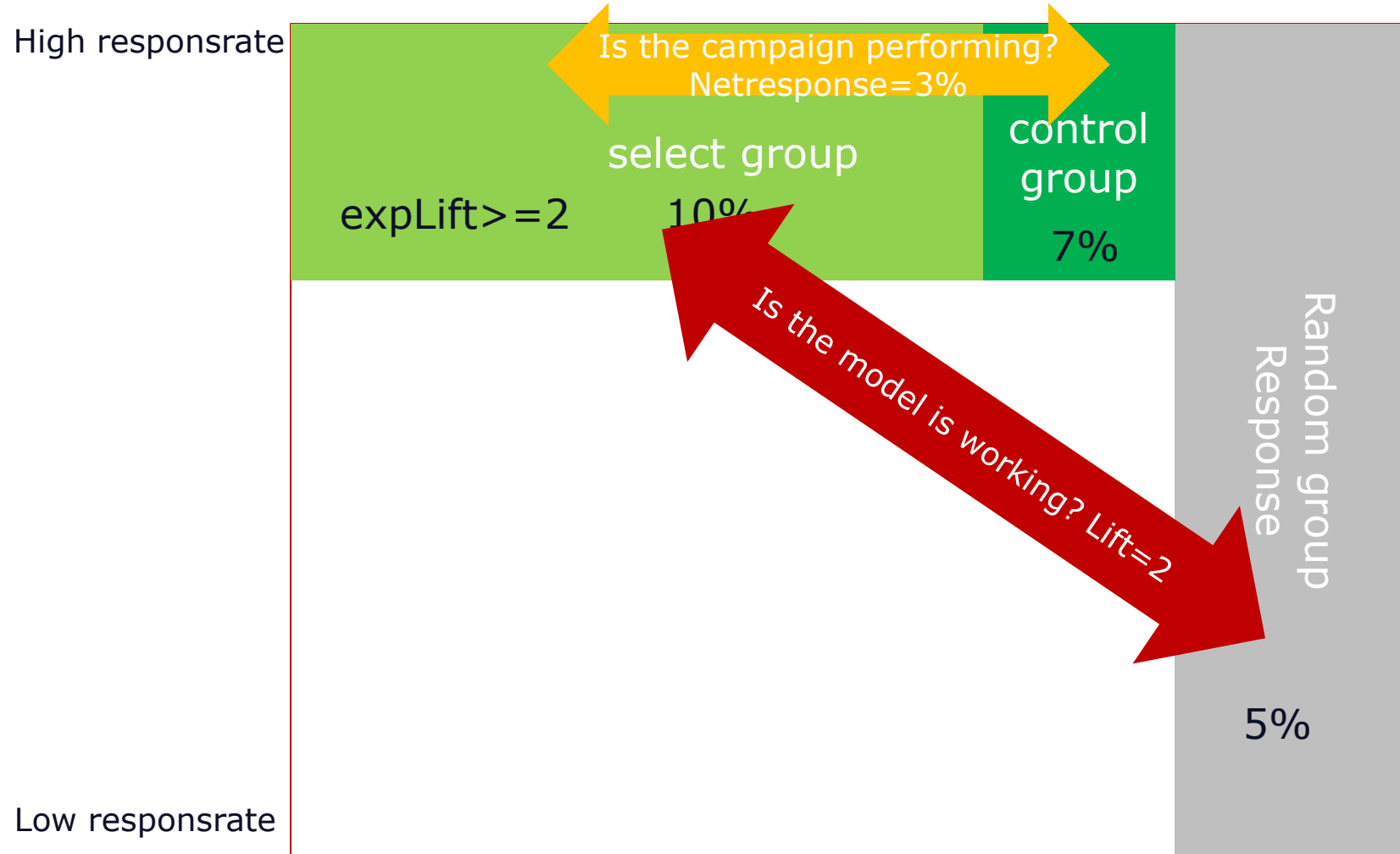




# Model monitoring in action



# A way of using and measuring an analytical model in an outbound campaign (sms, Email, mail).





# Thank you

Hans de Wit, Telenor Mobile Norway, +47 48 29 1399