

Hello

# → Contact



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# → Truly Nordic powerhouse for future solutions

3.900

/ full-time employees

6 countries

/ SE, NO, FI, DK, DE, PL

5,450 MSEK

/ revenue

25 offices

/ close to our clients

4 areas of business

/ Solutions, Experience,  
Insight and Connectivity

Sustainable impact

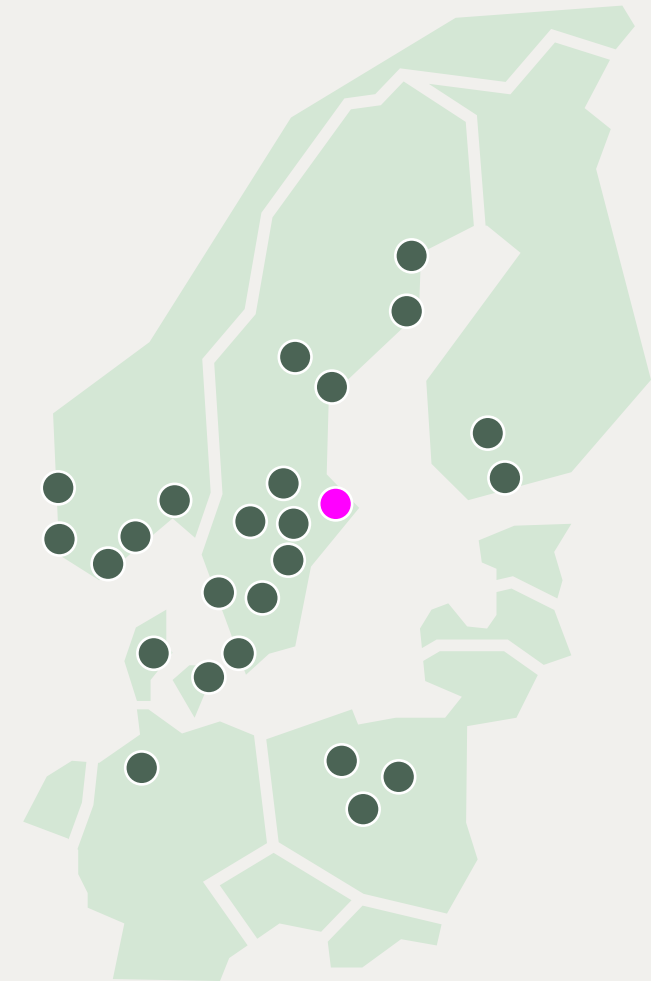
/ focus on diversity and  
sustainability

+1.000 clients

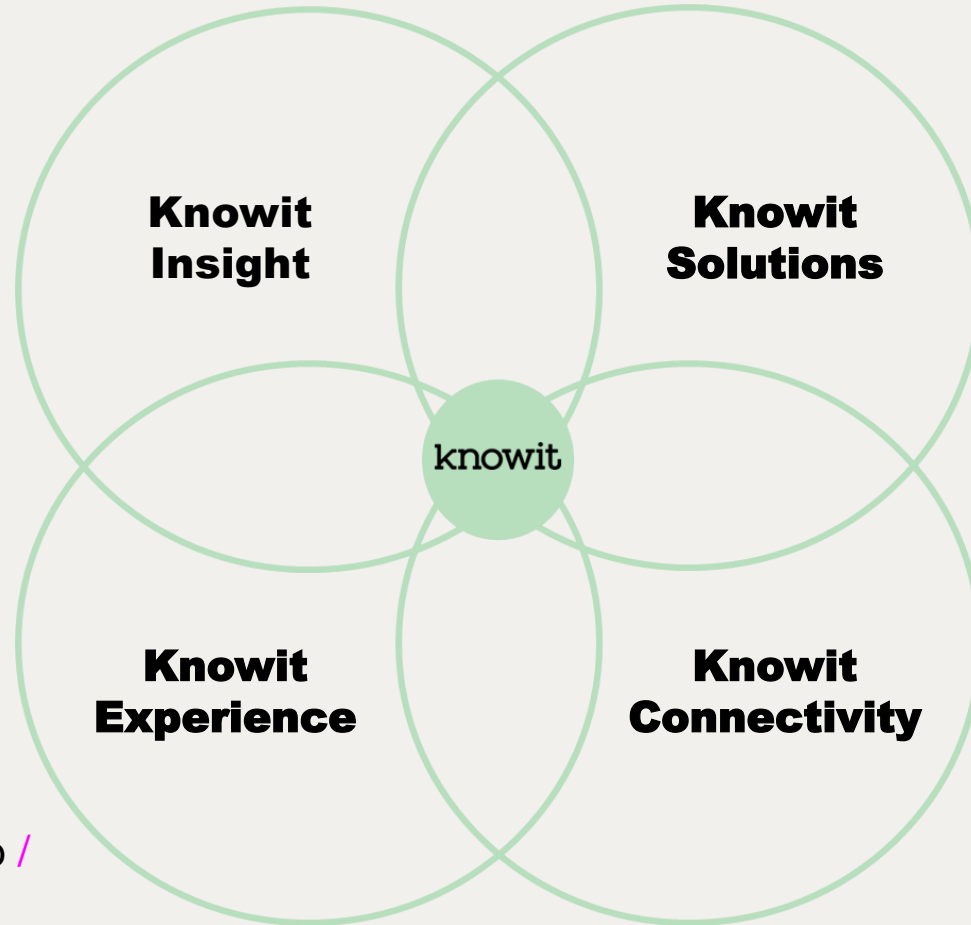
/ across industries and  
markets

1990

/ founded in 1990 and listed in  
Stockholm



Transformation / Strategy /  
Legal / Agile Business /  
Organisation / Cybersecurity /  
Efficiency / Automation /  
Growth /



Cloud / Data Science / Data  
Management / Data Warehouse /  
BI / AI / RPA / Chatbot / Test /  
System Development /



Brand / Customer Experience /  
Design / User Experience / Web /  
PIM / eCommerce / Mobile /  
SoMe / Content / Campaigns /



Innovation / Research &  
Development / Connected Devices  
/ IoT / Streaming Analytics / Digital  
Products / Augmented Reality /

# Knowit SAS Partnership



# Knowit SAS Partnership



+160 analytics consultants in Stockholm, Gothenburg, Linköping, Oslo, Copenhagen & Helsingfors



65 SAS Principal Consultants



SAS Guld partner since 1995



Strong base of SAS certified Consultants

# → SAS Early Adopter Program

Trusted advisor for SAS VIYA 4 on All Cloud Platforms



# Knowit Cloud Partnership



# → Knowit Cloud Partnership – selected numbers



Over +750 Certified Cloud Specialists within DevOps, Strategists, Architects and Development.



Over +280 Certified AWS Consultants



Over +200 Certified Microsoft Consultants



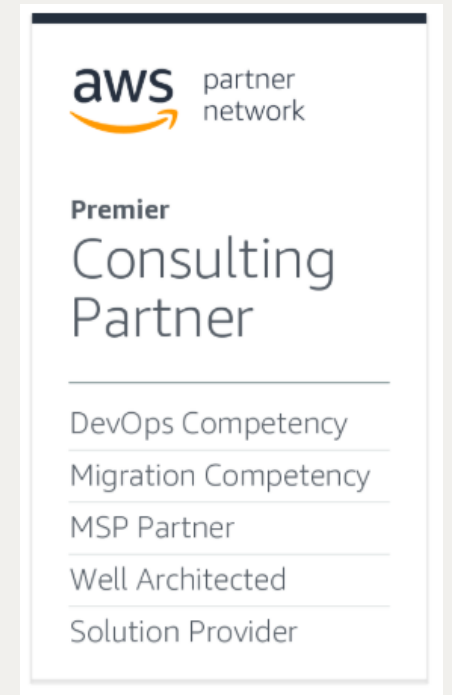
Over +60 Certified Google Cloud Consultants



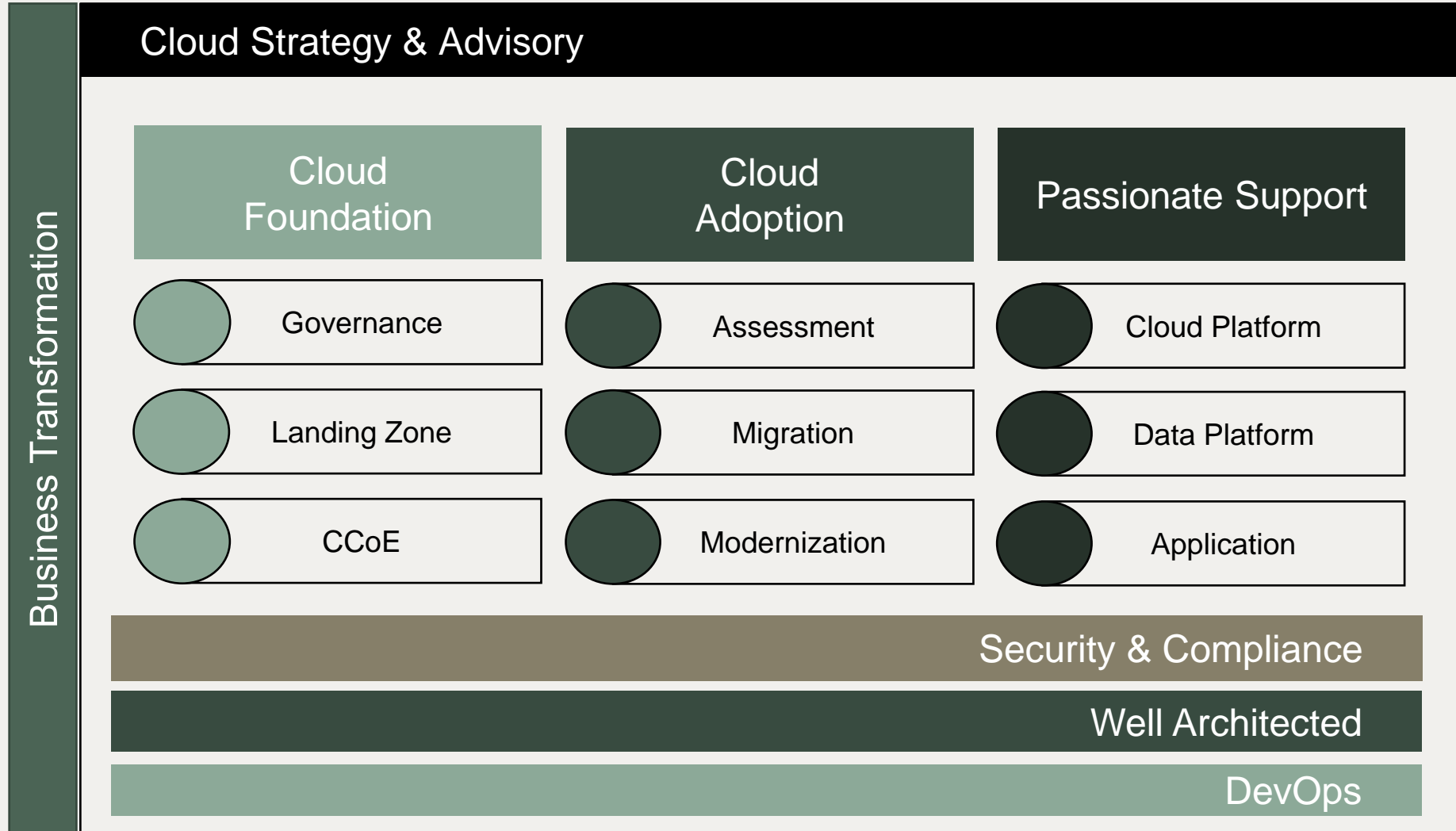
# The leading Nordic AWS Partner

- **Digitalization and Cloud Advisories**
  - AWS certified senior cloud advisories and architects
  - Cloud strategy and migration design
  - Well Architected Review - WAR
- **AWS Certified Teams and Professionals**
  - AWS certified SW developers and DevOps consultants
  - Migration specialists (VMware on AWS and AWS native services)
  - AI/ML competence for data services
  - IoT solutions for manufacturing
  - Strong local and Near Shore presence
- **AWS Managed Operations**
  - Centralized management and cost provisioning
  - Monitoring end-to-end, Well-Architect Reviews
  - Incident and problem management 24/7
  - AWS certified sysadmins

**AWS Nordic  
Consulting  
Partner of the  
year 2021**



# Knowit Cloud Partnership Story



# Knowit Well Architected

# → What is Well-Architected Review

**The Review:** A mechanism used to measure and improve a workload based on customers business and technical objectives.

**The Objective:** To gain a clear understanding of workload state according to architectural best-practices.

**The Deliverable:** Prescriptive changes to be made to mitigate risk and improve the application architecture.



# → 5-Pillars of Well-Architected Review



## **Cost Optimization**

Managing costs to maximize the value delivered. Principles for cost optimization that can help achieve both business objectives and cost justification



## **Operational Excellence**

The operations processes to run and monitor systems to their optimum to deliver business value and to continually improve supporting policies and procedures



## **Performance Efficiency**

The procedures to use computing resources both efficiently and cost-effectively to meet workload requirements, and to maintain that excellence as business needs evolve and technologies advance



## **Reliability**

The resiliency of an environment to recover from infrastructure or service failures, efficiently acquire computing resources to meet demand, and reduce disruptions such as misconfigurations or temporary network issues.



## **Security**

The ability to secure systems, assets, and information while delivering organisational value including confidentiality and integrity of data, Identity and access management through risk assessments and threat prevention strategies

# Knowit Cloud Foundation Services

# → Knowit Managed Landing Zone

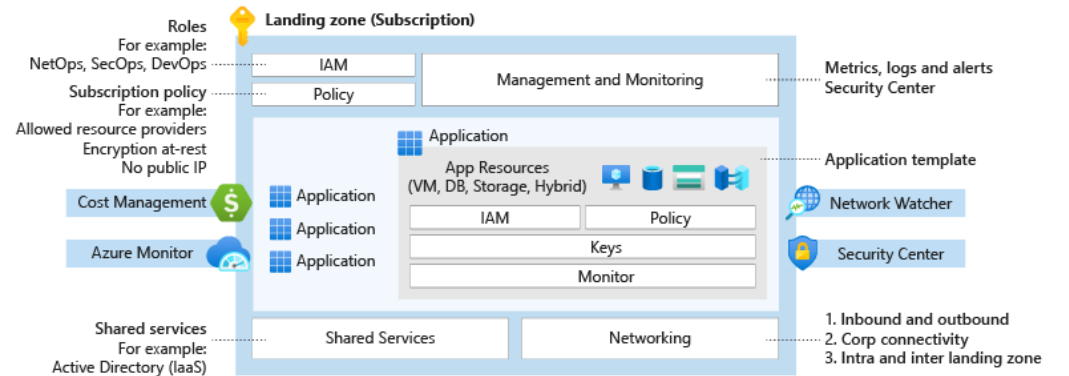
Well  
Architected  
Review

Landing  
Zone  
Design

Landing  
Zone Build

Passionate  
Support for  
Landing  
Zone

***“Landing Zone is a configured environment with a standard set of secured cloud infrastructure, policies, industry based best practices, guidelines, and centrally managed services.”***

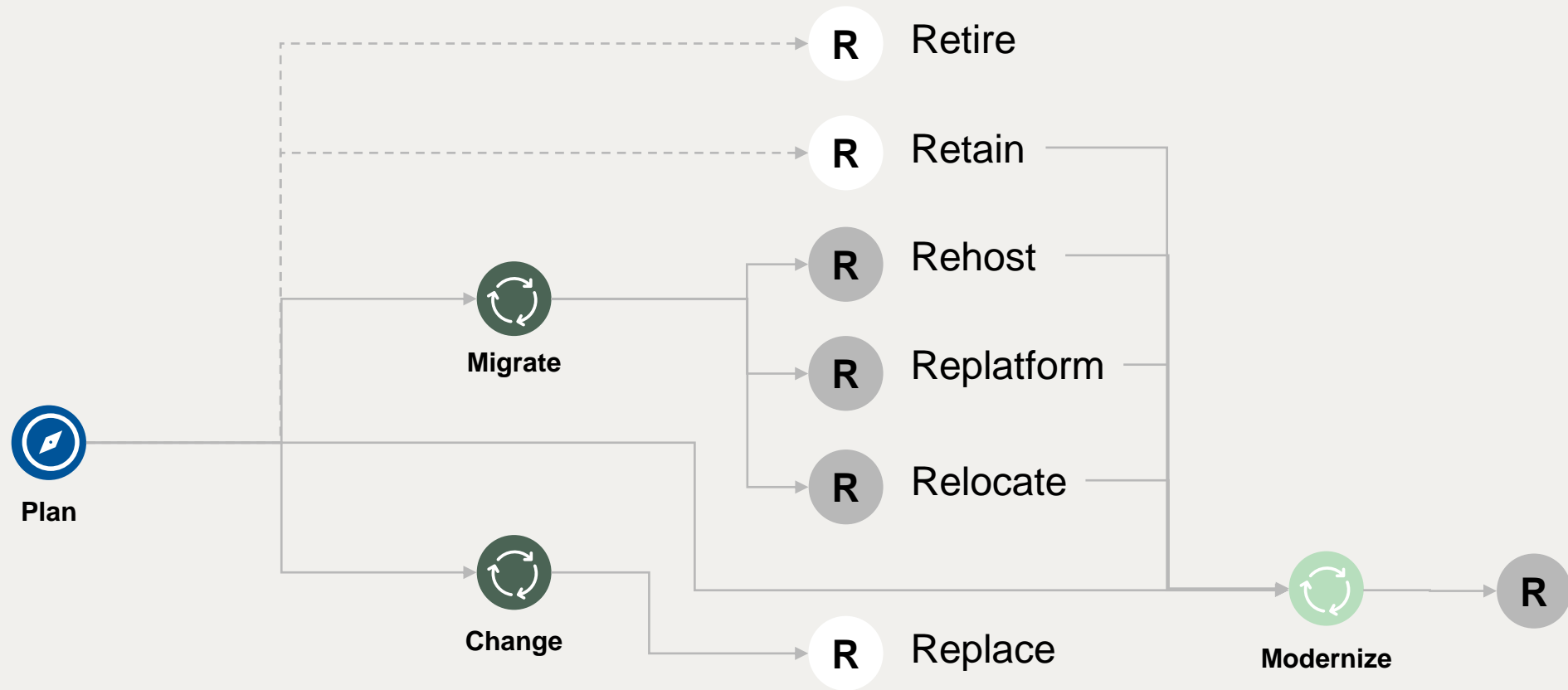
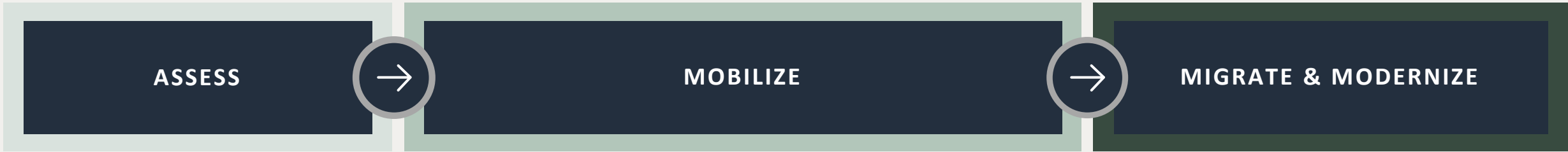




# Knowit Cloud Adaption

# Knowit Cloud Partnership Cloud adoption Services

knowit



# ➔ Migration Project Funding by AWS

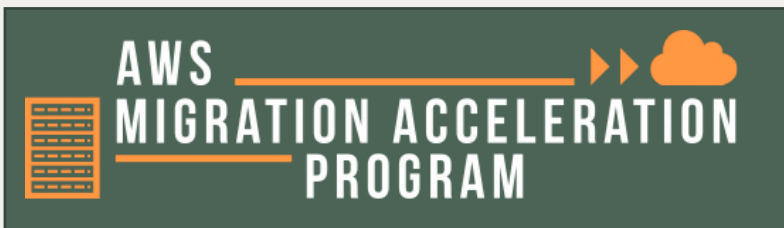
Knowit applies Migration Assessment Funding from AWS on Customer's behalf.

Pre-requisite for the project funding is commonly agreed and signed Statement-of-Work.

The SoW is pre-written by Knowit migration specialists.

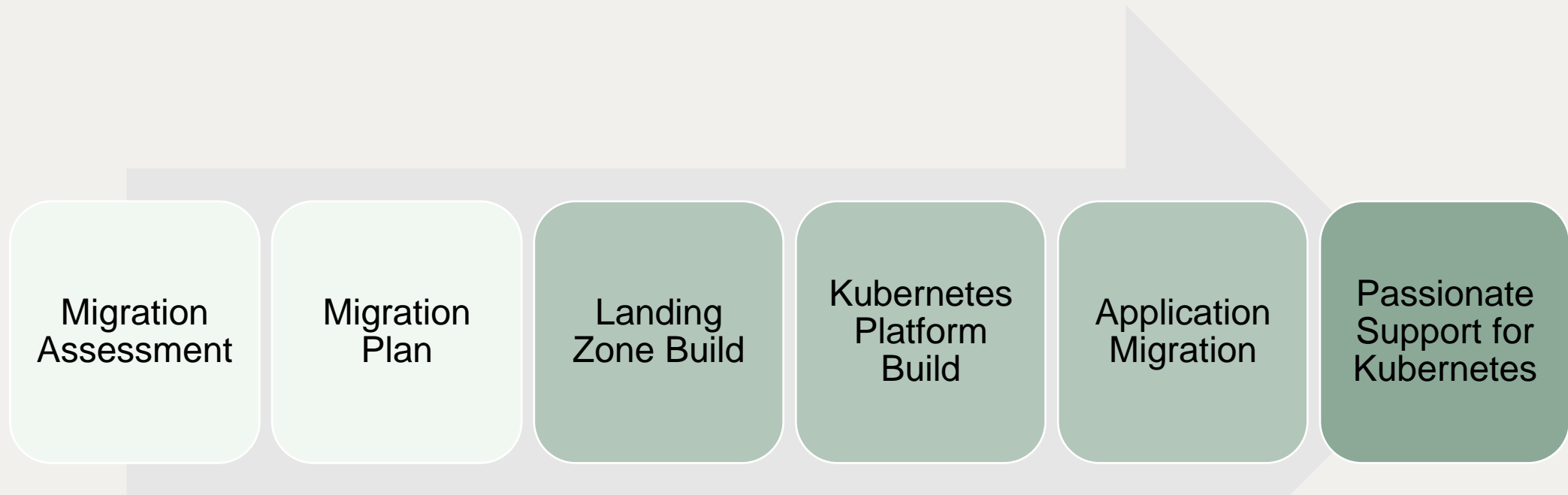
The SoW shall be signed by Customer when ordering the project.

The project sign-off after a successful migration assessment delivery.



Customer is entitled to cancel the assignment in case of no funding granted by AWS.

# → Knowit Managed Kubernetes on Cloud





# SAS

THE JOURNEY STARTS HERE!



**Cloud Awareness /  
Cloud Strategy**



**Pre Migration  
Assessment**



**Cloud Migration**



**(Upgrade/Expand)**  
Make your SAS  
environment great!



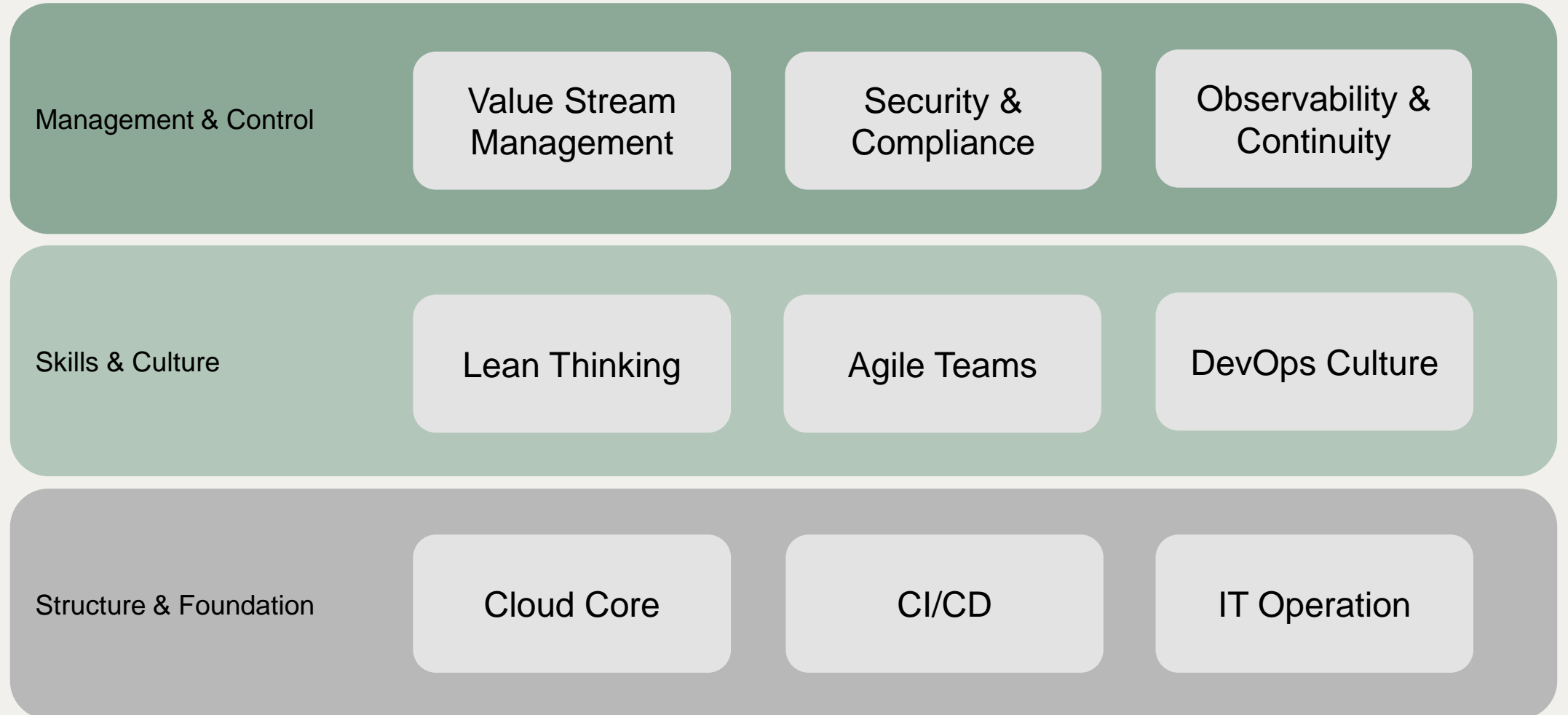
**Managed Service**  
• Your SAS  
Environment  
Simplified



**Don't forget about training!**  
Knowit provides tailored training for your staff,  
with dedicated in-house trainers skilled on Cloud,  
DevOps and of course the SAS Product Suite.

# Knowit DevOps Services

# → DevOps - The Software Factory



# Knowit Passionate Support for Cloud





# Passionate Support

## What

Passionate Support is Knowit's way of bundling all important Managed Services, from 24/7 operations to securing clients environments, under one solution.

## Why

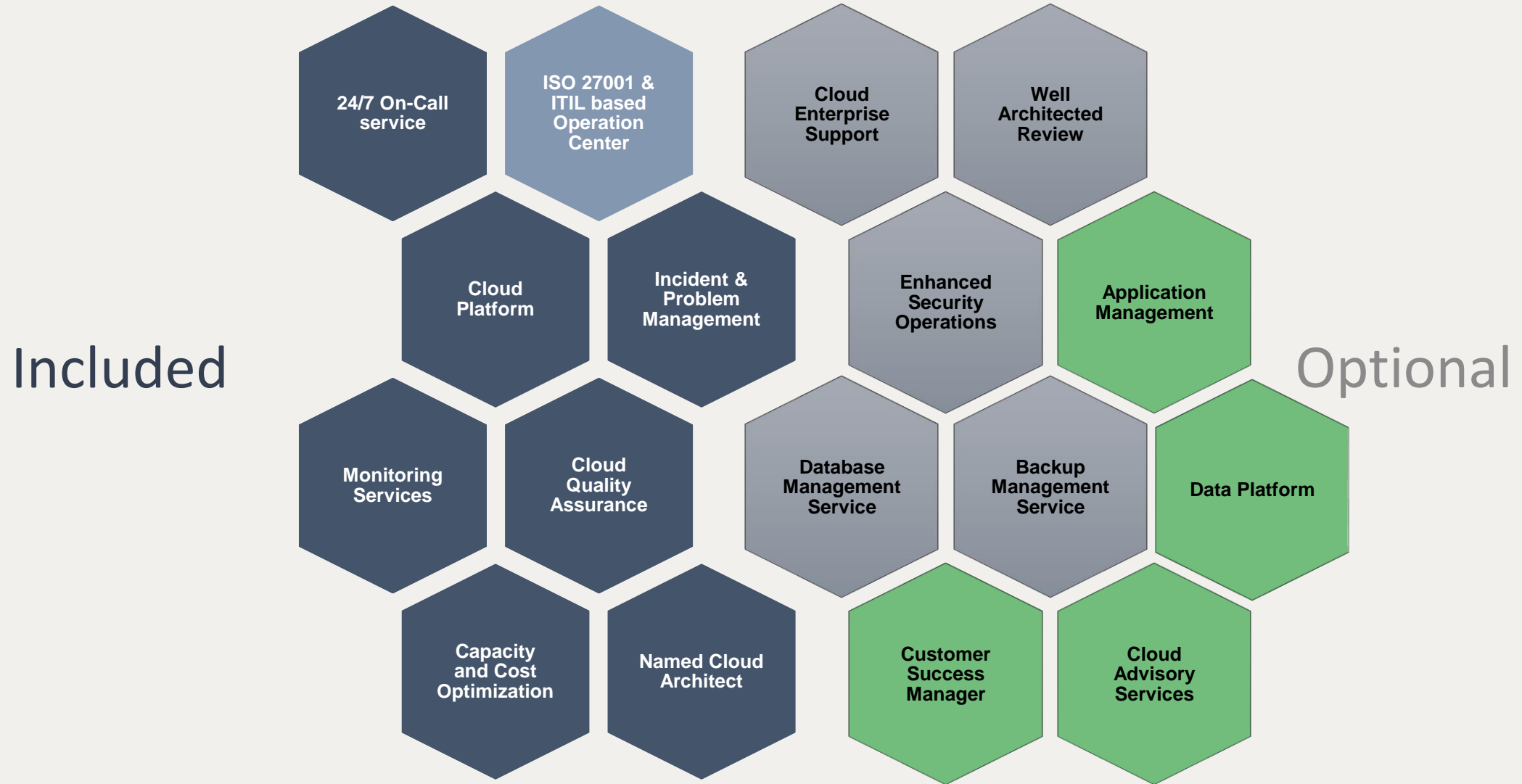
Free your own resources to do the things you do best, and you can assure that services are ran based on best practices in a secure way. Ensure that your services are available when your Clients need them.

## How

Using most experienced people, we have built a service that helps our clients run and secure the business-critical services 24/7. Whether you're all cloud, multcloud, hybrid cloud or on-premise Client, our certified staff knows how to make your life easier.

# Passionate Support Components

knowit



Tak

Spørgsmål og kommentarer?