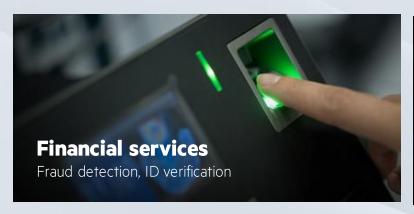


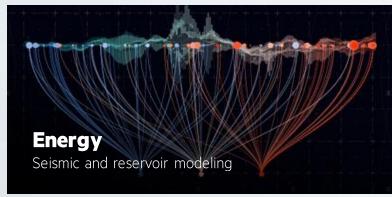
HPE GreenLake Solutions for SAS

Anshul Nagori, WW Technical Marketing Engineer, HPE SAS Explore

Sept 2023







Data is the lifeforce

Source: 451, 2022 Trends in Data, AI & Analytics











The world is hybrid

but the true cloud experience is not everywhere

70%

Multi-gen IT | Data sovereignty | Security & Compliance Data costs and control | Latency, real-time decision making 30%

Speed | Agility | Self-serve | Pay-per use

Edge locations



Private data center



Colocation facilities



Public clouds

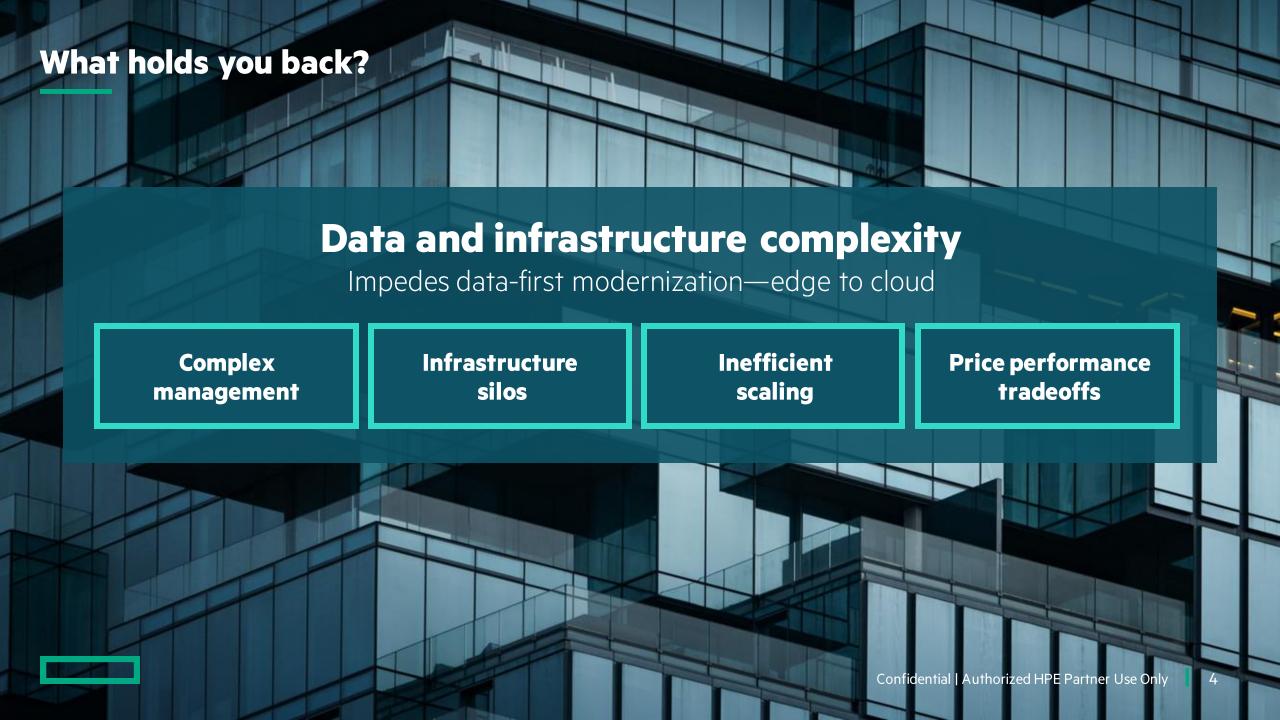












Complete your hybrid strategy with



Cloud that comes to you

Delivers a catalogue of services from HPE and partners



Through a secure, open edge to cloud platform



Modernizes IT and operations for your apps and data



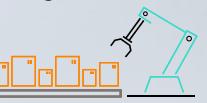
Self-serve

Pay-per use¹

Scale up and down

Managed your way





Private data center



Colocation facilities



Public clouds







Google Cloud

HPE GreenLake

Platform services

Connect

Process

Protect

Orchestrate

Networking

SD-WAN, switched, wireless

Computing

Rack-mount, HCI, HPC, super-computer **Storage**

Block, file, object, backup & recovery

Workload

VMs, containers, bare metal

One unified platform to run, manage and secure your distributed enterprise

HPE Solutions for SAS | At a Glance

- Large block, sequential I/O
- Throughput-based sizing
- >150 MB/sec/core throughput requirement

#1

SAS leads advanced and predictive data analytics market with 28% share

40% SAS

SAS deployments on HPE



29 GB/s

20 GB/s

13 GB/s

SAS Viya



vmware



HPE Alletra 9000 36

years of HPE and SAS partnership 100s

joint customers

HPE Alletra 9000

HPE Primera

HPE Alletra 6000

Anshul Nagori: WW Tech Marketing Engineer, HPE Storage

Tilman Walker: Director, HPE Storage Solutions

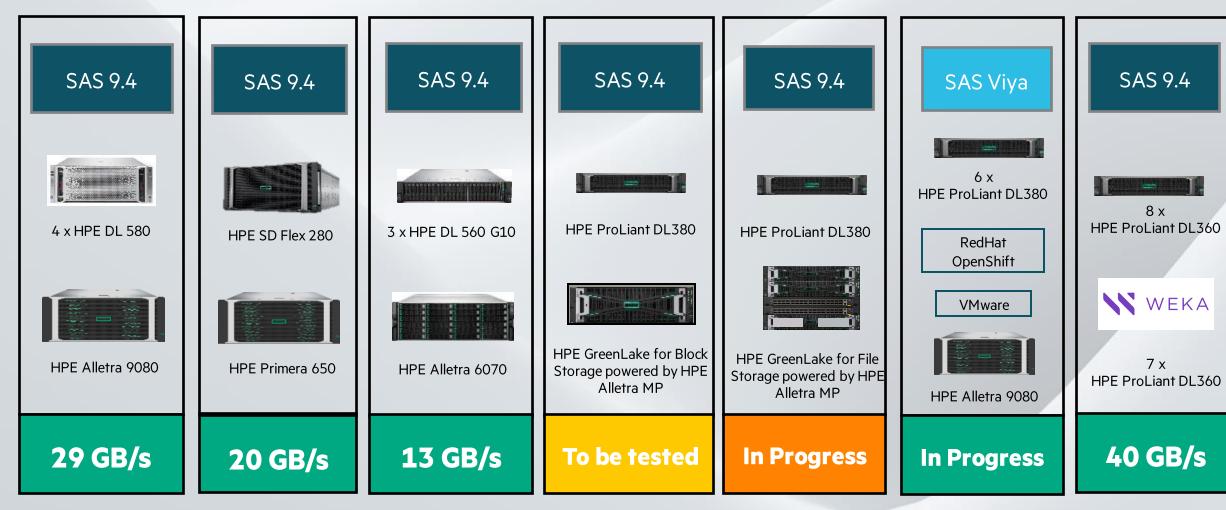
Rob Hazen: HPE Alliance Manager for SAS

Bob Augustine: HPE Element

Mark Barnum: HPE GreenLake Cloud Services

Rakesh Varma Bhupatiraju: HPE Element

SAS Solutions with HPE GreenLake Compute & Storage



Technical paper T

Technical paper

Technical paper

Technical paper



Flex Solutions

- Built on standard modules
- Horizontal and vertical workloads

SaaS

- Hybrid cloud services
- AlOps and Automation

laaS

- Private cloud
- Compute / HPC
- Storage

Managed through ← HPE GreenLake Edge to Cloud platform → Runs on enterprise on through ← Enabled by HPE Services ← HPE GreenLake Edge to Cloud platform → Runs on enterprise on through ← HPE GreenLake Edge to Cloud platform → Runs on enterprise on enterprise on through ← HPE GreenLake Edge to Cloud platform → Runs on enterprise on enterprise on through ← HPE GreenLake Edge to Cloud platform → Runs on enterprise on enterprise on enterprise on through ← HPE GreenLake Edge to Cloud platform → Runs on enterprise on ent

HPE GreenLake

Time

80%

shorter time to deploy IT projects¹ Risk

85%

less unplanned downtime²

Cost

45%

Reduced TCO for infrastructure due to eliminated need for overprovisioning¹

Sustainability

30%

Reduce carbon emissions with less energy use³ Simplify IT

65%

Operational savings for IT by reallocating internal IT resources to more strategic business initiatives²

¹ A commissioned study conducted by Forrester Consulting, The Total Economic™ Impact of HPE GreenLake, May 2022

² IDC White Paper, sponsored by HPE, The Business Value of HPE GreenLake Management Services, January 2022

³ Based on a recent case study

Thank you

hpe.com/greenlake

Anshul Nagori See you @ HPE Booth